

Canyon County — Single-Family Homes

October 2019 Market Statistics

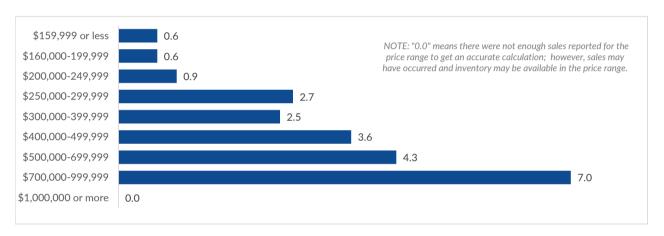
Report provided by Boise Regional REALTORS®

Data from the Intermountain MLS as of November 15, 2019*

*Due to a delay from the vendor, the October 2019 statistics were generated manually on November 15, 2019, a few days later than normal. These may be adjusted and re-released at a later date.

| Key Metrics | Oct 2018 | Oct 2019 | % Chg | YTD 2018 | YTD 2019 | % Chg |
|----------------------------|-----------|-----------|-------|-----------|-----------|-------|
| Closed Sales | 419 | 457 | 9.1% | 4,170 | 4,476 | 7.3% |
| Median Sales Price | \$220,000 | \$259,900 | 18.1% | \$215,000 | \$245,000 | 14.0% |
| Days on Market | 27 | 33 | 22.2% | 34 | 34 | 0.0% |
| Pending Sales | 563 | 638 | 13.3% | | | |
| Inventory | 786 | 859 | 9.3% | | | |
| Months Supply of Inventory | 1.9 | 1.9 | 0.0% | | | |

Months Supply of Inventory by Price Range



Explanation of Metrics and Notes on Data Sources and Methodology

Closed Sales — A count of the actual sales that have closed; Median Sales Price — The price at which half the homes sold for more and half sold for less; Days on Market — Average, cumulative number of days between when a property is listed and when it goes pending; Pending Sales — A count of the homes that were under contract, and should close within 30-90 days; Inventory — A count of the homes for sale on the 11th day of a given month following the one reported; Months Supply of Inventory — Takes the number of homes for sale divided by the average number of closed sales by month for the preceding twelve months. A balanced market—not favoring buyers or sellers—is typically between 4-6 months of supply.

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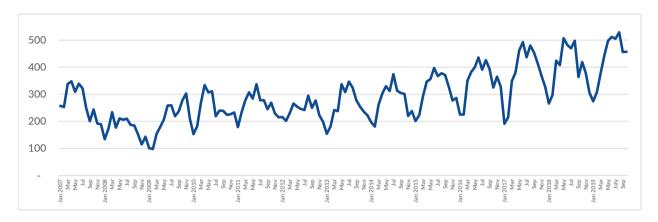
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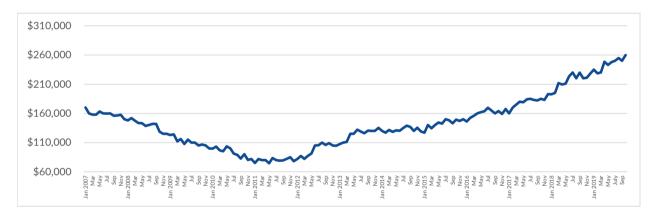
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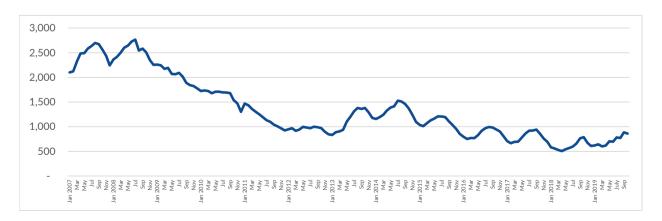
Closed Sales High: 663 in Aug 2005 (chart only goes to 2007) | Low: 98 in Feb 2009 | Current Month: 457



Median Sales Price High: \$254,900 in Aug 2019 | Low: \$74,500 in May 2011 | Current Month: \$259,900



Inventory of Homes for Sale High: 2,765 in Jul 2008 | Low: 505 in Apr 2018 | Current Month: 859





Canyon County — Existing/Resale

October 2019 Market Statistics

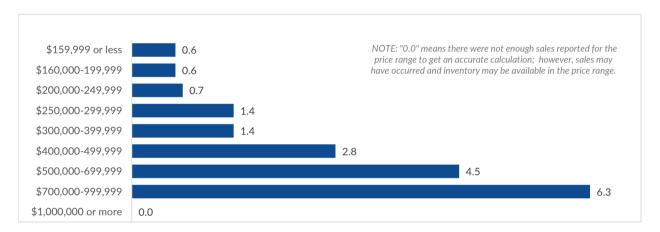
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| Key Metrics | Oct 2018 | Oct 2019 | % Chg | YTD 2018 | YTD 2019 | % Chg |
|----------------------------|-----------|-----------|--------|-----------|-----------|--------|
| Closed Sales | 349 | 322 | -7.7% | 3,310 | 3,287 | -0.7% |
| Median Sales Price | \$209,900 | \$243,250 | 15.9% | \$203,000 | \$234,000 | 15.3% |
| Days on Market | 24 | 22 | -8.3% | 26 | 23 | -11.5% |
| Pending Sales | 347 | 358 | 3.2% | | | |
| Inventory | 470 | 401 | -14.7% | | | |
| Months Supply of Inventory | 1.4 | 1.2 | -14.3% | | | |

Months Supply of Inventory by Price Range



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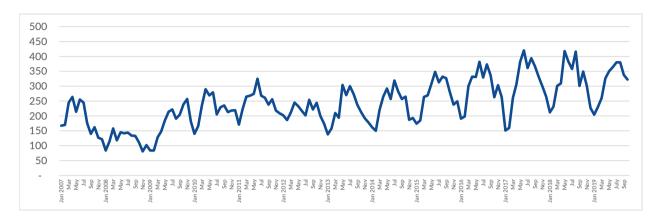
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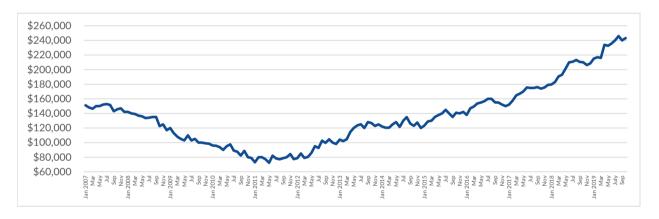
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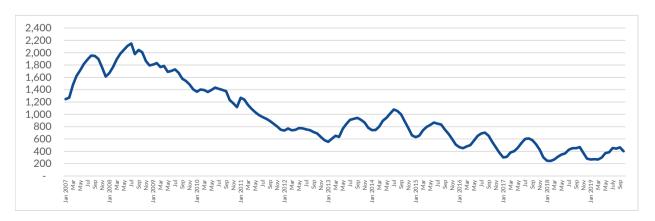
Closed Sales High: 473 in Aug 2005 (chart only goes to 2007) | Low: 81 in Nov 2008 | Current Month: 322



Median Sales Price High: \$246,000 in Aug 2019 | Low: \$72,250 in May 2011 | Current Month: \$243,250



Inventory of Homes for Sale High: 2,149 in Jul 2008 | Low: 244 in Feb 2018 | Current Month: 401





Canyon County — New Construction

October 2019 Market Statistics

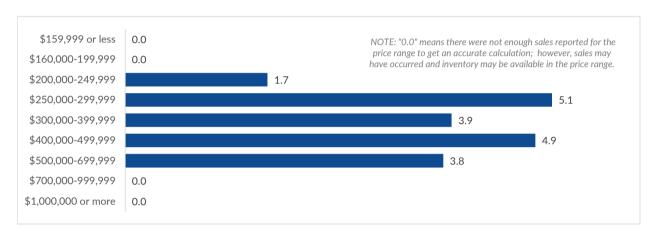
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| Key Metrics | Oct 2018 | Oct 2019 | % Chg | YTD 2018 | YTD 2019 | % Chg |
|----------------------------|-----------|-----------|-------|-----------|-----------|-------|
| Closed Sales | 70 | 135 | 92.9% | 860 | 1,189 | 38.3% |
| Median Sales Price | \$279,338 | \$303,061 | 8.5% | \$259,325 | \$274,990 | 6.0% |
| Days on Market | 44 | 58 | 31.8% | 63 | 64 | 1.6% |
| Pending Sales | 216 | 280 | 29.6% | | | |
| Inventory | 316 | 458 | 44.9% | | | |
| Months Supply of Inventory | 4.7 | 3.8 | | | | |

Months Supply of Inventory by Price Range



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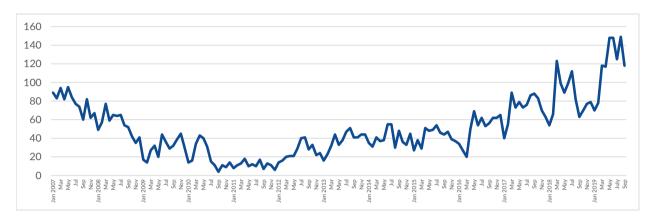
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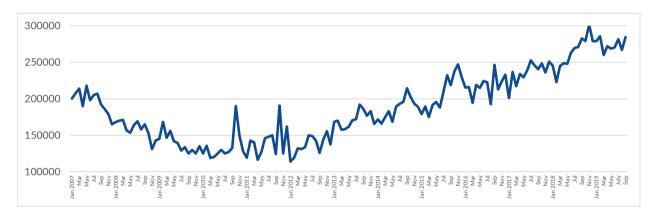
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Closed Sales High: 213 in Nov 2005 (chart only goes to 2007) | Low: 4 in Sep 2010 | Current Month: 135



Median Sales Price High: \$301,690 in Nov 2018 | Low: \$113,995 in Jan 2012 | Current Month: \$303,061



Inventory of Homes for Sale High: 854 in Jan 2007 | Low: 147 in Sep 2011 | Current Month: 458

