



Canyon County – Existing/Resale

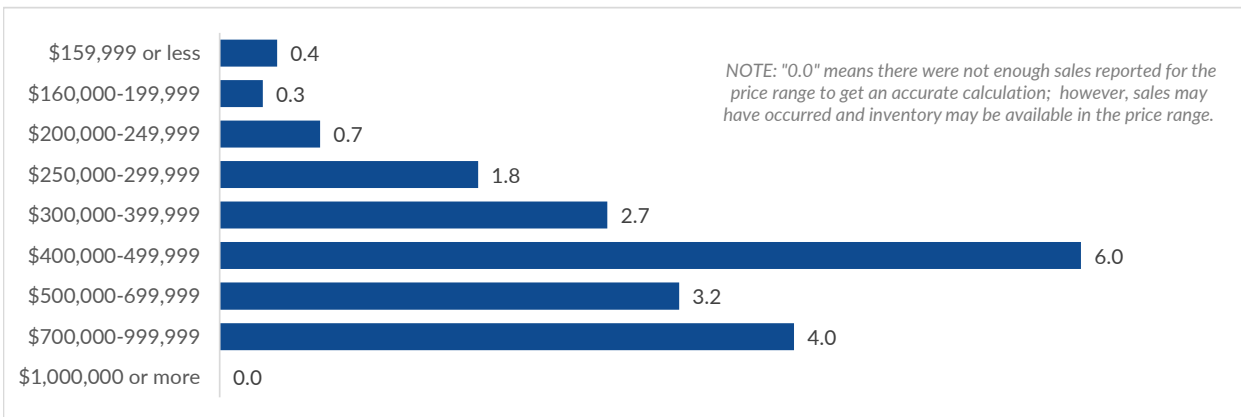
March 2019 Market Statistics

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Data from the Intermountain MLS as of April 11, 2019

Key Metrics	Mar 2018	Mar 2019	% Chg	YTD 2018	YTD 2019	% Chg
Closed Sales	312	260	-16.7%	756	699	-7.5%
Median Sales Price	\$191,200	\$216,000	13.0%	\$185,000	\$215,000	16.2%
Days on Market	37	32	-13.5%	43	34	-20.9%
Pending Sales	512	439	-14.3%	--	--	--
Inventory	269	267	-0.7%	--	--	--
Months Supply of Inventory	1.0	1.1	10.0%	--	--	--

Months Supply of Inventory by Price Range



Explanation of Metrics and Notes on Data Sources and Methodology

Closed Sales – A count of the actual sales that have closed; Median Sales Price – The price at which half the homes sold for more and half sold for less; Days on Market – Average, cumulative number of days between when a property is listed and when it goes pending; Pending Sales – A count of the homes that were under contract, and should close within 30-90 days; Inventory – A count of the homes for sale on the 11th day of a given month following the one reported; Months Supply of Inventory – Takes the number of homes for sale divided by the average number of closed sales by month for the preceding twelve months. A balanced market—not favoring buyers or sellers—is typically between 4-6 months of supply.

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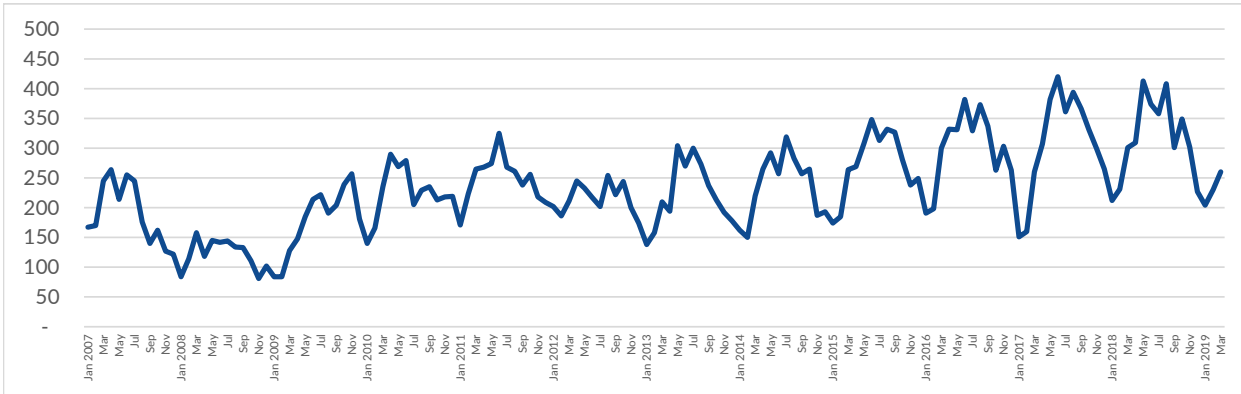
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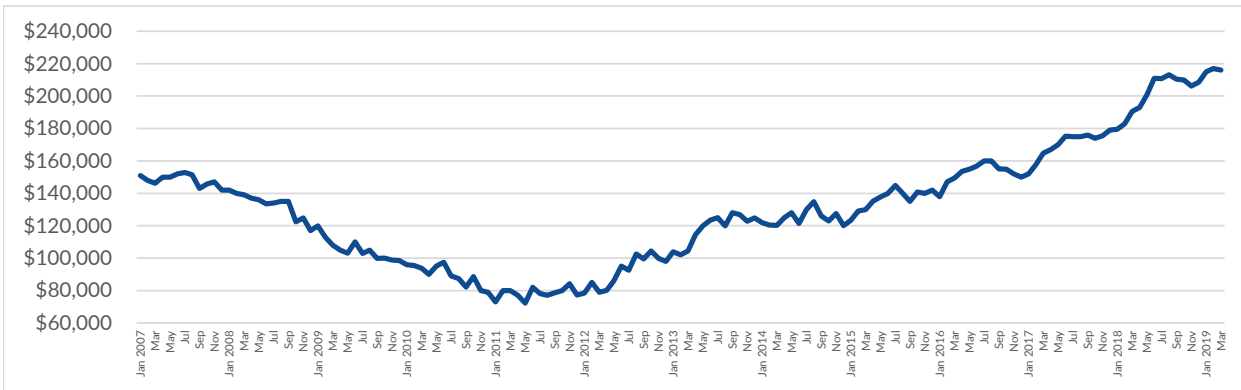
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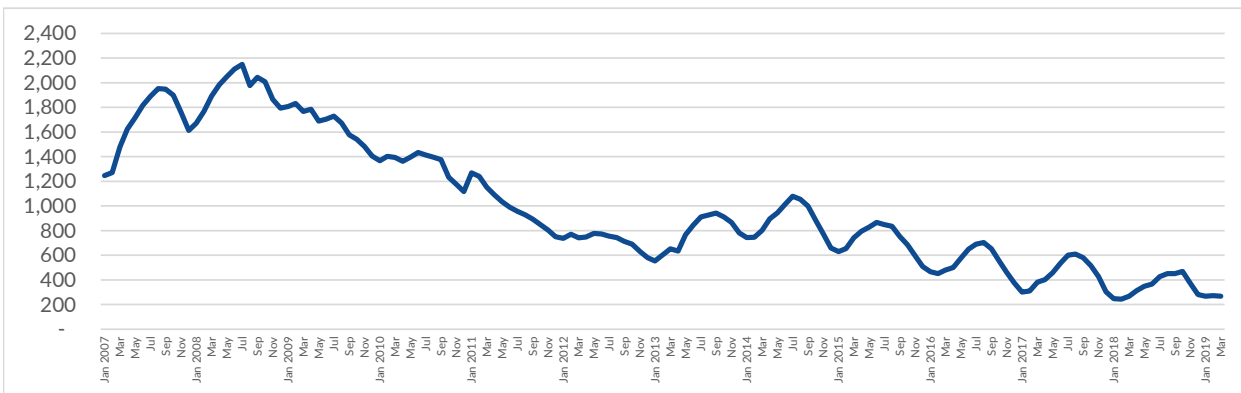
Closed Sales High: 473 in Aug 2005 (chart only goes to 2007) | Low: 81 in Nov 2008 | Current Month: 260



Median Sales Price High: \$217,000 in Feb 2019 | Low: \$72,250 in May 2011 | Current Month: \$216,000



Inventory of Homes for Sale High: 2,149 in Jul 2008 | Low: 244 in Feb 2018 | Current Month: 267





Canyon County – New Construction

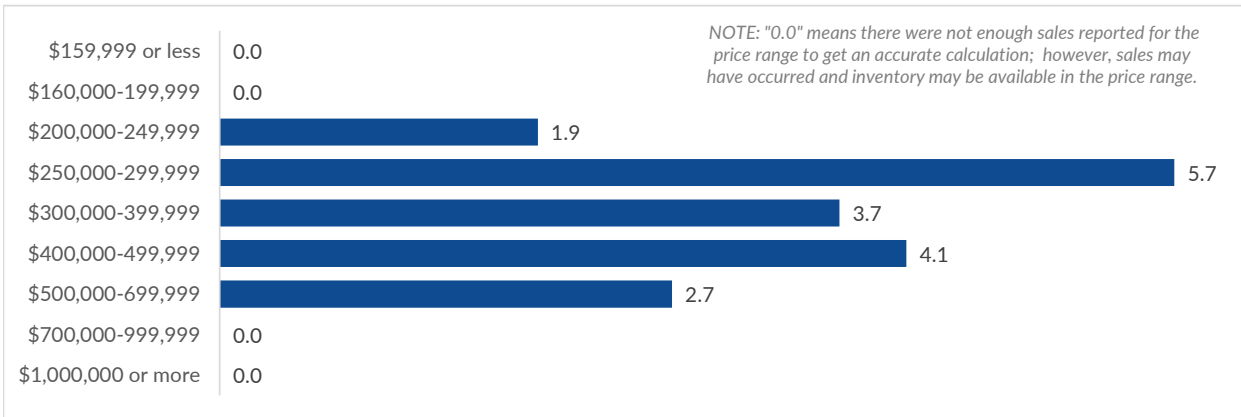
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Key Metrics	Mar 2018	Mar 2019	% Chg	YTD 2018	YTD 2019	% Chg
Closed Sales	124	118	-4.8%	244	267	9.4%
Median Sales Price	\$246,945	\$259,995	5.3%	\$241,587	\$268,790	11.3%
Days on Market	76	74	-2.6%	78	77	-1.3%
Pending Sales	337	310	-8.0%	--	--	--
Inventory	260	333	28.1%	--	--	--
Months Supply of Inventory	2.8	3.6	28.6%	--	--	--

Months Supply of Inventory by Price Range



Explanation of Metrics and Notes on Data Sources and Methodology

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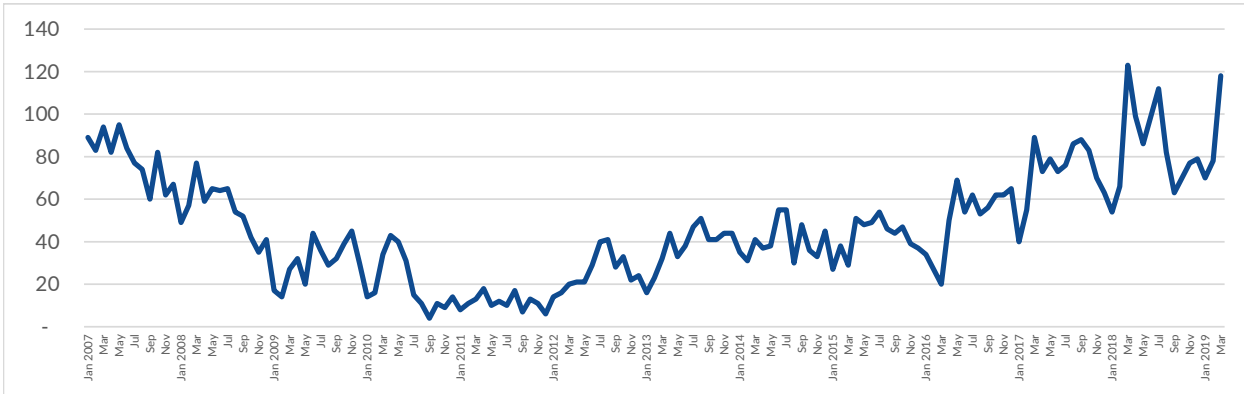
Canyon County – New Construction

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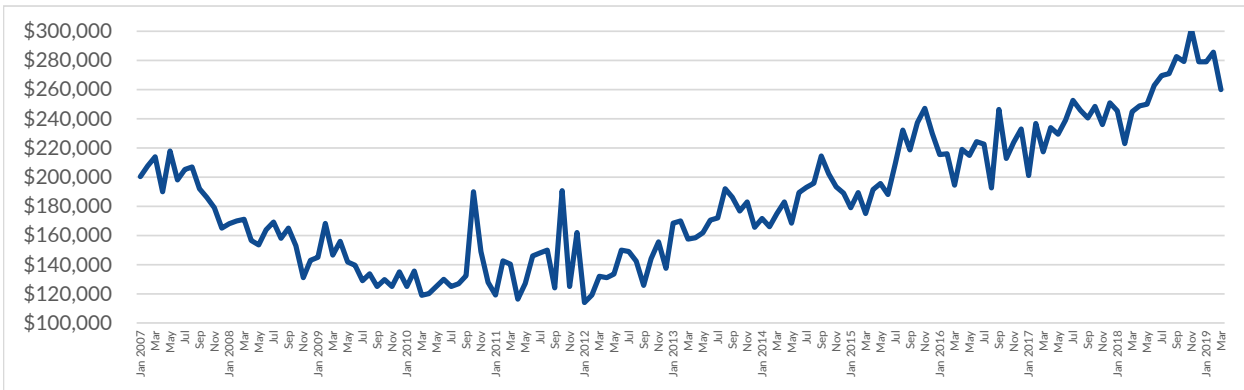
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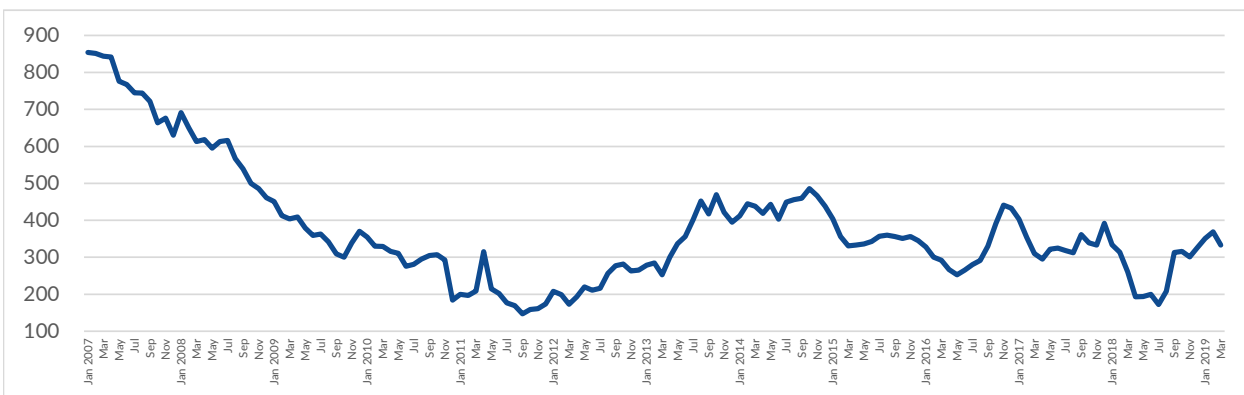
Closed Sales High: 213 in Nov 2005 (chart only goes to 2007) | Low: 4 in Sept 2010 | Current Month: 118



Median Sales Price High: \$285,609 in Feb 2019 | Low: \$113,995 in Jan 2012 | Current Month: \$259,995



Inventory of Homes for Sale High: 854 in Jan 2007 | Low: 147 in Sept 2011 | Current Month: 333





Canyon County – Single-Family Homes

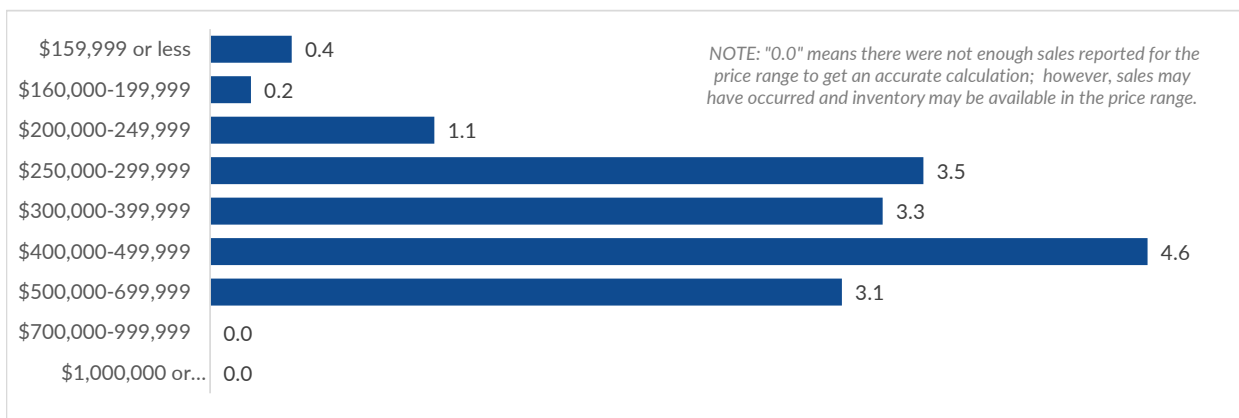
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Key Metrics	Mar 2018	Mar 2019	% Chg	YTD 2018	YTD 2019	% Chg
Closed Sales	436	378	-13.3%	1,000	966	-3.4%
Median Sales Price	\$211,945	\$230,000	8.5%	\$201,092	\$230,000	14.4%
Days on Market	48	45	-6.3%	51	46	-9.8%
Pending Sales	849	749	-11.8%	--	--	--
Inventory	529	600	13.4%	--	--	--
Months Supply of Inventory	1.5	1.8	20.0%	--	--	--

Months Supply of Inventory by Price Range



Explanation of Metrics and Notes on Data Sources and Methodology

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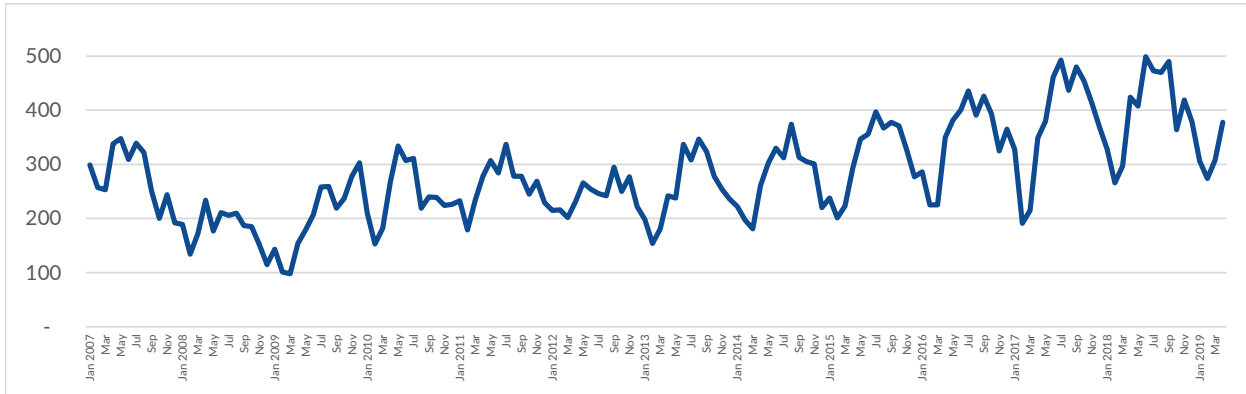
Canyon County – Single-Family Homes

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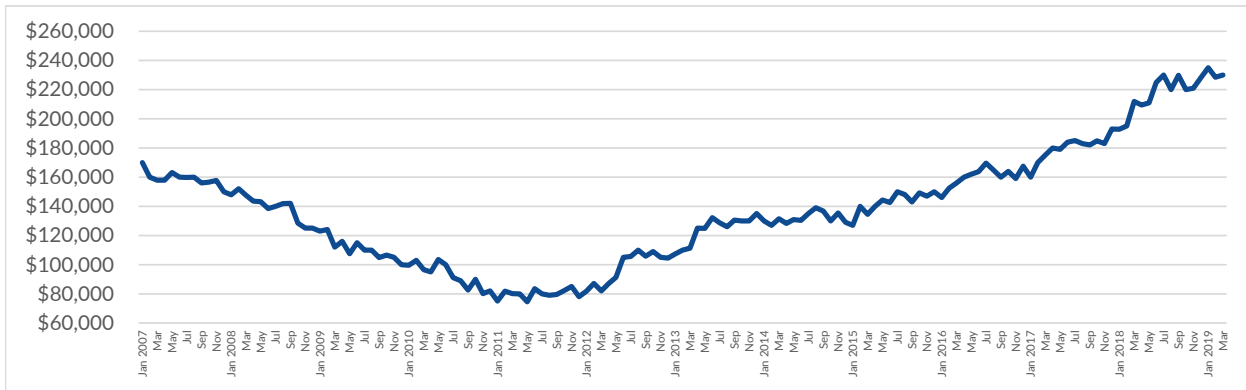
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Data from the Intermountain MLS as of April 11, 2019

Closed Sales High: 663 in Aug 2005 (chart only goes to 2007) | Low: 98 in Feb 2009 | Current Month: 378



Median Sales Price High: \$235,000 in Jan 2019 | Low: \$74,500 in May 2011 | Current Month: \$230,000



Inventory of Homes for Sale High: 2,765 in Jul 2008 | Low: 505 in Apr 2018 | Current Month: 600

