



Canyon County – Existing/Resale

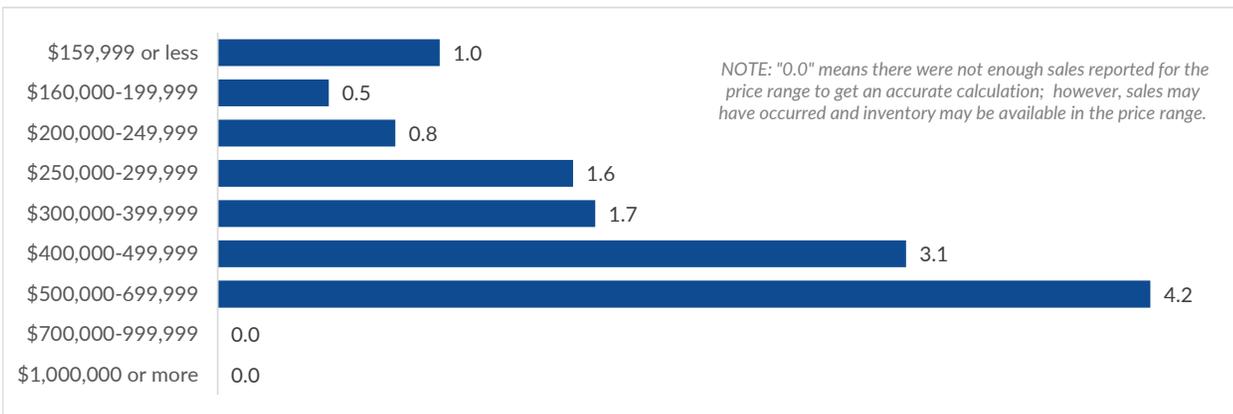
November 2018 Market Statistics

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Data from the Intermountain MLS as of December 11, 2018

Key Metrics	Nov 2017	Nov 2018	% Chg	YTD 2017	YTD 2018	% Chg
Closed Sales	299	302	1.0%	3,431	3,619	5.5%
Median Sales Price	\$175,500	\$206,250	17.5%	\$171,400	\$203,400	18.7%
Days on Market	39	26	-33.3%	32	26	-18.8%
Pending Sales	363	317	-12.7%	--	--	--
Inventory	427	373	-12.6%	--	--	--
Months Supply of Inventory	1.3	1.1	-15.4%	--	--	--

Months Supply of Inventory by Price Range



Explanation of Metrics and Notes on Data Sources and Methodology

Closed Sales – A count of the actual sales that have closed; Median Sales Price – The price at which half the homes sold for more and half sold for less; Days on Market – Average, cumulative number of days between when a property is listed and when it goes pending; Pending Sales – A count of the homes that were under contract, and should close within 30-90 days; Inventory – A count of the homes for sale on the 11th day of a given month following the one reported; Months Supply of Inventory – Takes the number of homes for sale divided by the average number of closed sales by month for the preceding twelve months. A balanced market—not favoring buyers or sellers—is typically between 4-6 months of supply.

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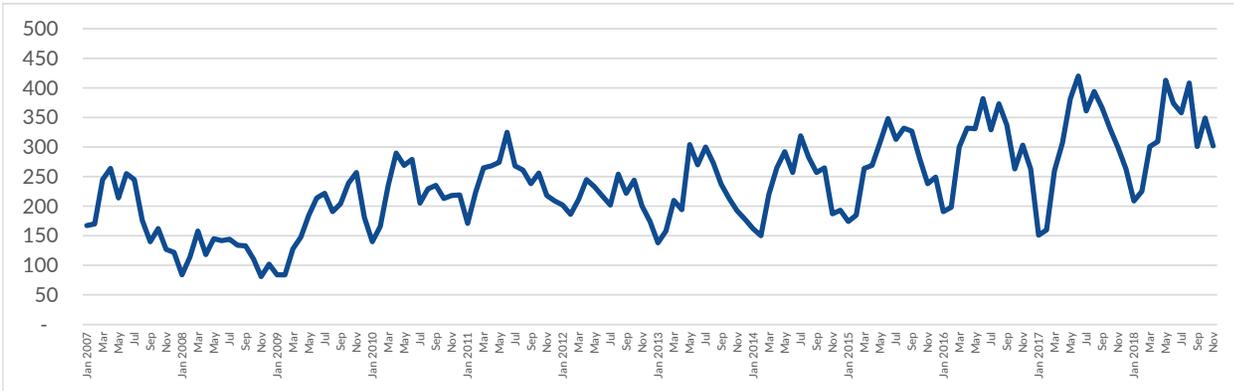
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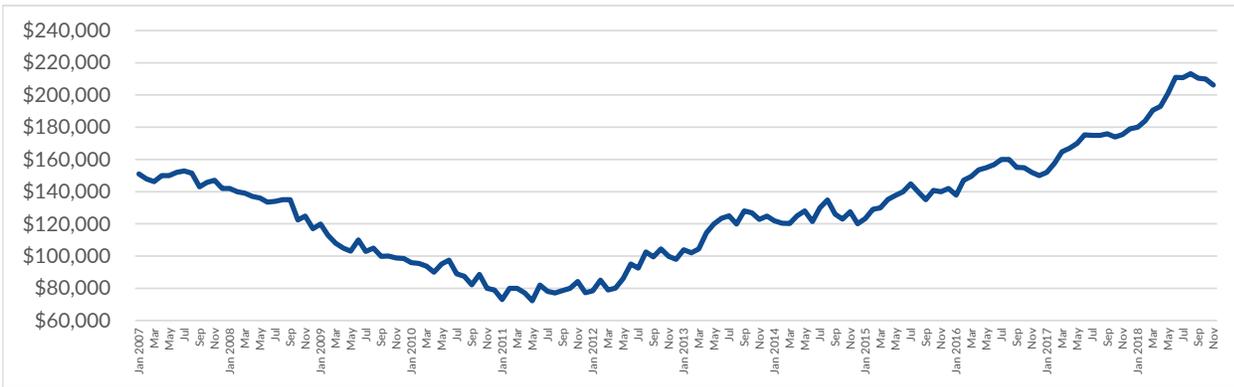
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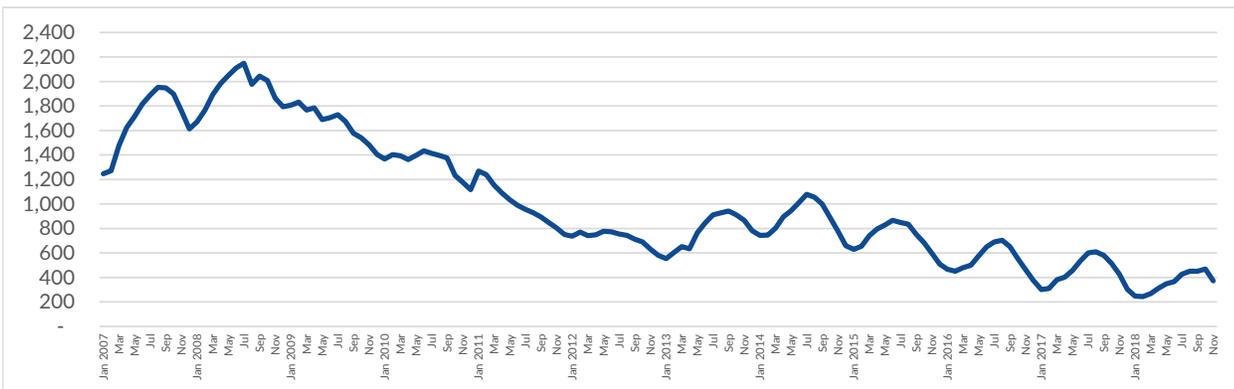
Closed Sales High: 473 in Aug 2005 (chart only goes to 2007) | Low: 81 in Nov 2008 | Current Month: 302



Median Sales Price High: \$213,250 in Aug 2018 | Low: \$72,250 in May 2011 | Current Month: \$206,250



Inventory of Homes for Sale High: 2,149 in Jul 2008 | Low: 244 in Feb 2018 | Current Month: 373





Canyon County – New Construction

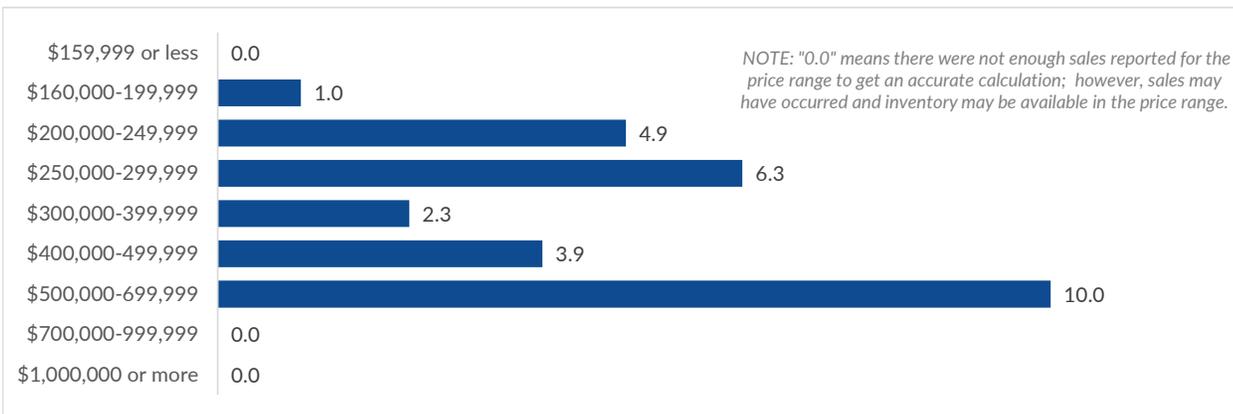
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Key Metrics	Nov 2017	Nov 2018	% Chg	YTD 2017	YTD 2018	% Chg
Closed Sales	70	77	10.0%	812	937	15.4%
Median Sales Price	\$235,995	\$301,690	27.8%	\$236,114	\$261,849	10.9%
Days on Market	52	42	-19.2%	68	62	-8.8%
Pending Sales	221	219	-0.9%	--	--	--
Inventory	333	301	-9.6%	--	--	--
Months Supply of Inventory	4.5	4.2	-6.7%	--	--	--

Months Supply of Inventory by Price Range



Explanation of Metrics and Notes on Data Sources and Methodology

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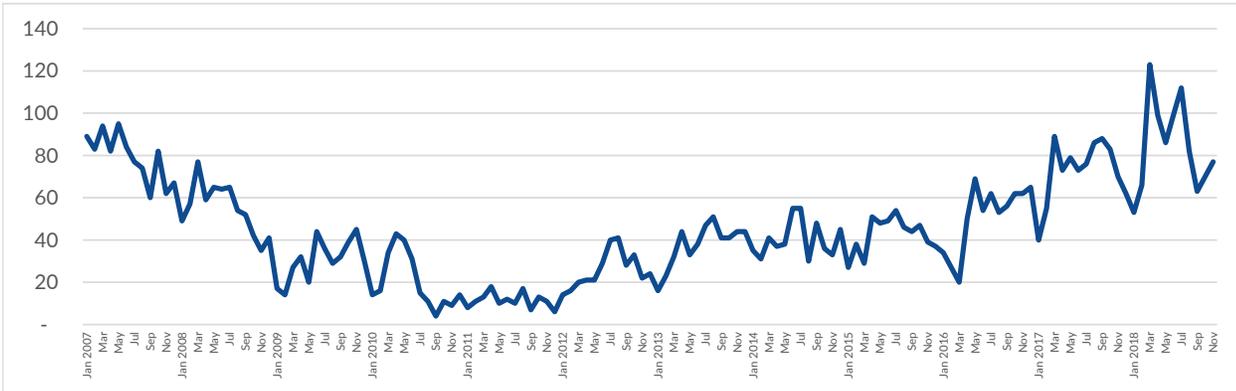
Canyon County – New Construction

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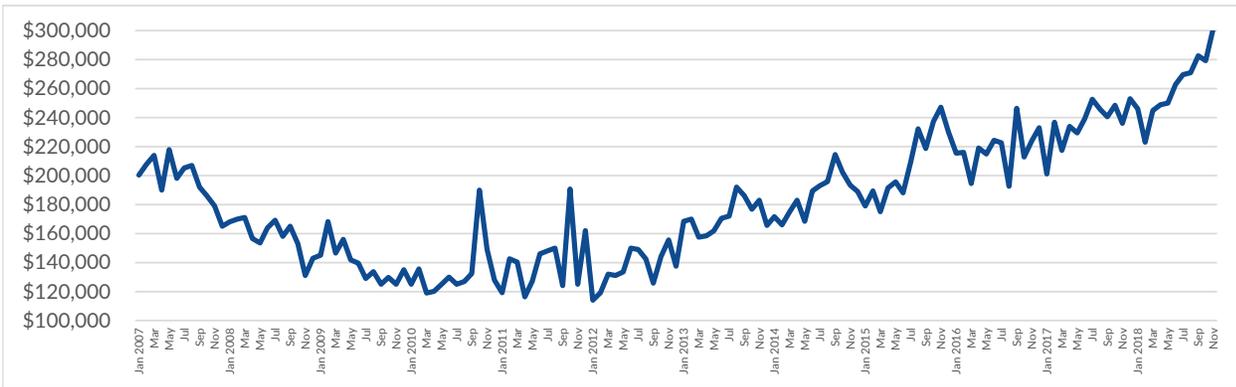
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Data from the Intermountain MLS as of December 11, 2018

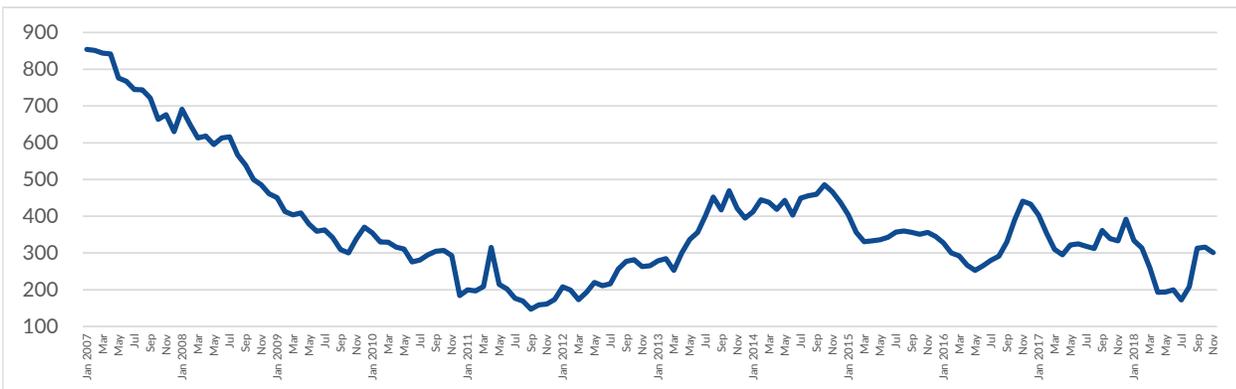
Closed Sales High: 213 in Nov 2005 (chart only goes to 2007) | Low: 4 in Sept 2010 | Current Month: 77



Median Sales Price High: \$282,677 in Sept 2018 | Low: \$113,995 in Jan 2012 | Current Month: \$301,690



Inventory of Homes for Sale High: 854 in Jan 2007 | Low: 147 in Sept 2011 | Current Month: 301





Canyon County – Single-Family Homes

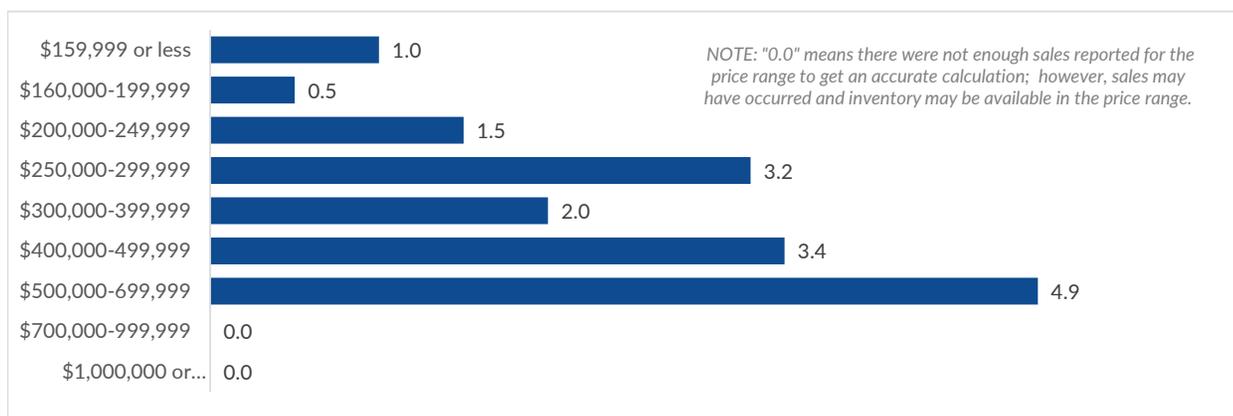
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Key Metrics	Nov 2017	Nov 2018	% Chg	YTD 2017	YTD 2018	% Chg
Closed Sales	369	379	2.7%	4,243	4,556	7.4%
Median Sales Price	\$183,000	\$221,000	20.8%	\$180,000	\$215,925	20.0%
Days on Market	42	29	-31.0%	39	34	-12.8%
Pending Sales	584	536	-8.2%	--	--	--
Inventory	760	674	-11.3%	--	--	--
Months Supply of Inventory	1.9	1.6	-15.8%	--	--	--

Months Supply of Inventory by Price Range



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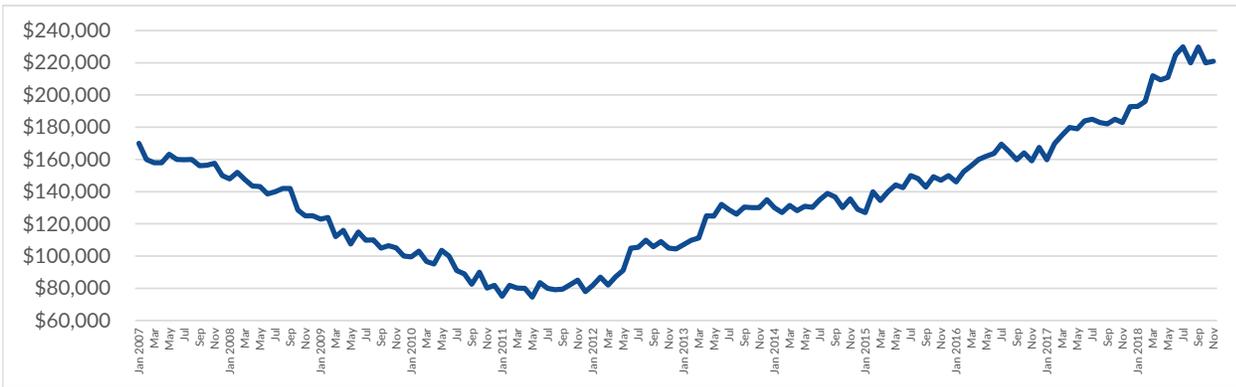
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Data from the Intermountain MLS as of December 11, 2018

Closed Sales High: 663 in Aug 2005 (chart only goes to 2007) | Low: 98 in Feb 2009 | Current Month: 379



Median Sales Price High: \$229,945 in Jul 2018 | Low: \$74,500 in May 2011 | Current Month: \$221,000



Inventory of Homes for Sale High: 2,765 in Jul 2008 | Low: 505 in Apr 2018 | Current Month: 674

