



Canyon County – Existing/Resale

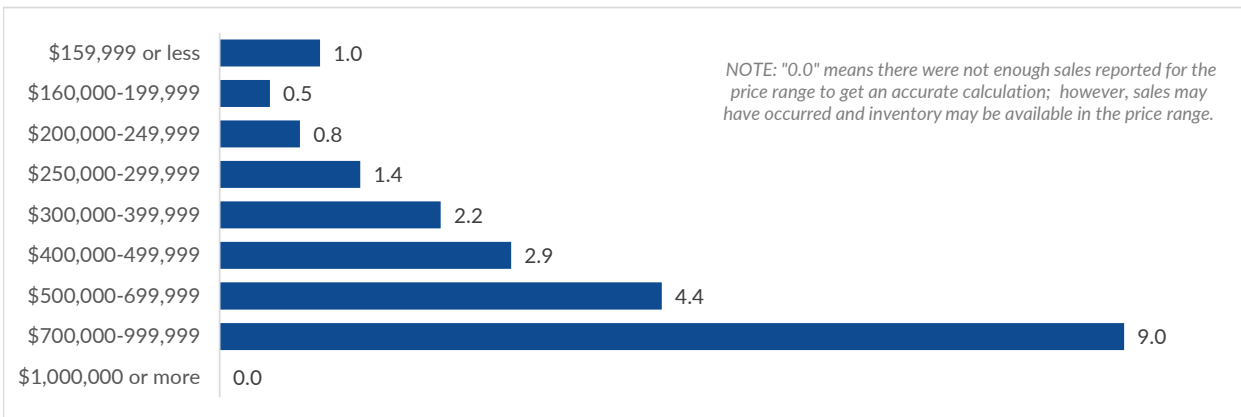
September 2018 Market Statistics

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Data from the Intermountain MLS as of October 11, 2018

Key Metrics	Sep 2017	Sep 2018	% Chg	YTD 2017	YTD 2018	% Chg
Closed Sales	366	301	-17.8%	2,803	2,953	5.4%
Median Sales Price	\$176,000	\$210,500	19.6%	\$170,000	\$201,000	18.2%
Days on Market	29	21	-27.6%	31	27	-12.9%
Pending Sales	456	436	-4.4%	--	--	--
Inventory	581	452	-22.2%	--	--	--
Months Supply of Inventory	1.4	1.2	-14.3%	--	--	--

Months Supply of Inventory by Price Range



Explanation of Metrics and Notes on Data Sources and Methodology

Closed Sales – A count of the actual sales that have closed; Median Sales Price – The price at which half the homes sold for more and half sold for less; Days on Market – Average, cumulative number of days between when a property is listed and when it goes pending; Pending Sales – A count of the homes that were under contract, and should close within 30-90 days; Inventory – A count of the homes for sale on the 11th day of a given month following the one reported; Months Supply of Inventory – Takes the number of homes for sale divided by the average number of closed sales by month for the preceding twelve months. A balanced market—not favoring buyers or sellers—is typically between 4-6 months of supply.

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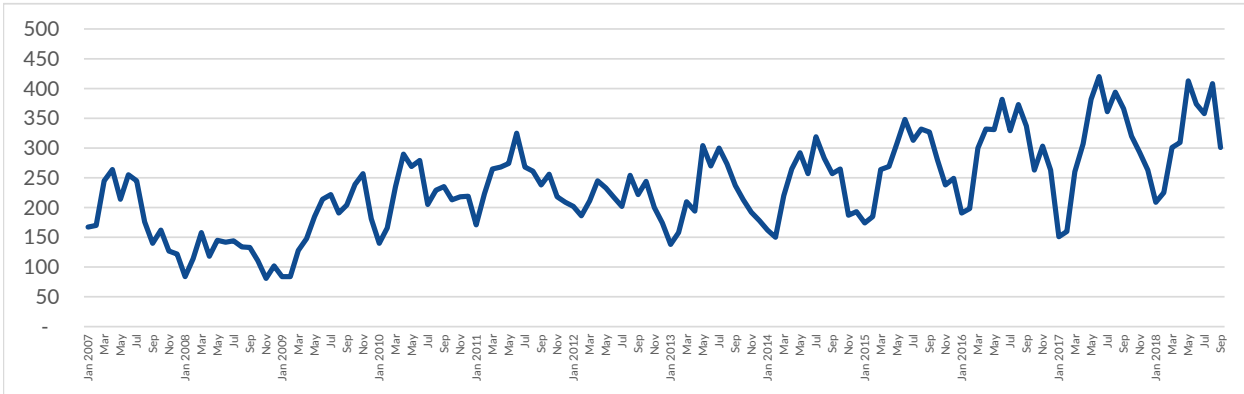
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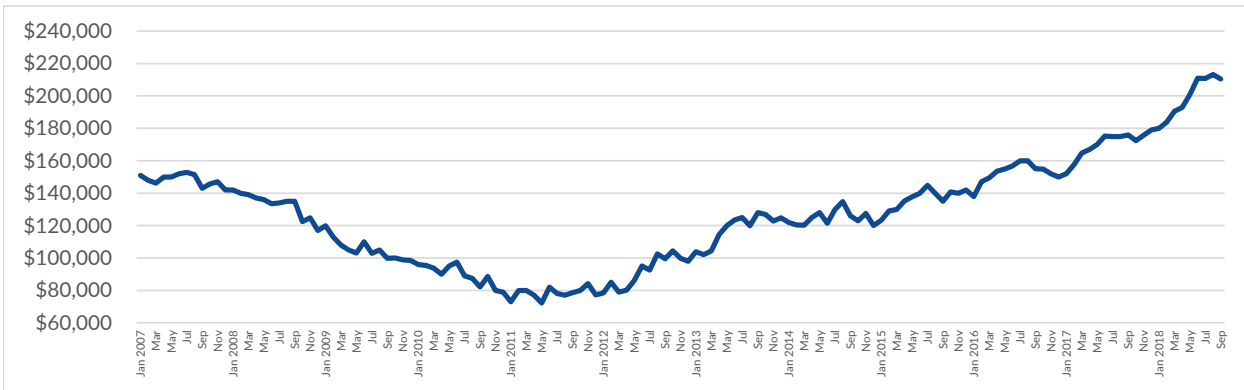
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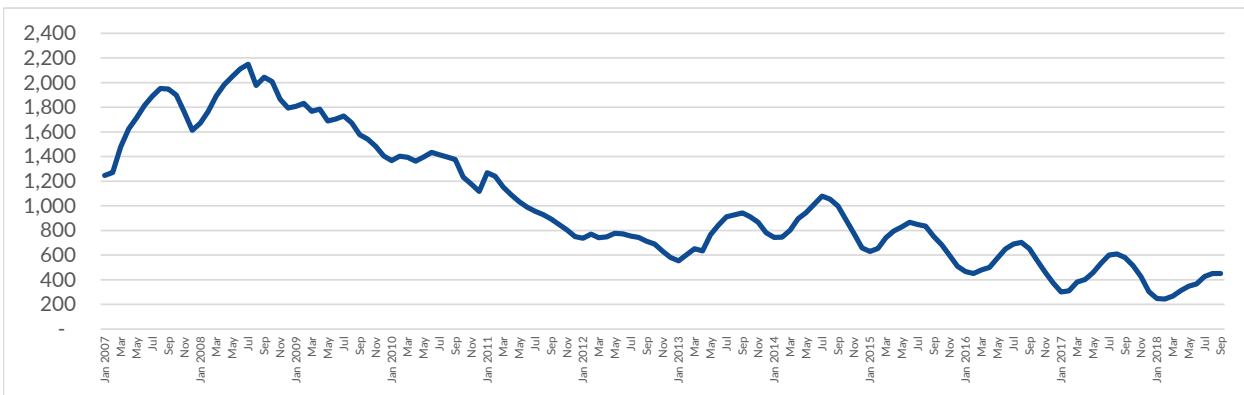
Closed Sales High: 473 in Aug 2005 (chart only goes to 2007) | Low: 81 in Nov 2008 | Current Month: 301



Median Sales Price High: \$213,250 in Aug 2018 | Low: \$72,250 in May 2011 | Current Month: \$210,500



Inventory of Homes for Sale High: 2,149 in Jul 2008 | Low: 244 in Feb 2018 | Current Month: 452





Canyon County – New Construction

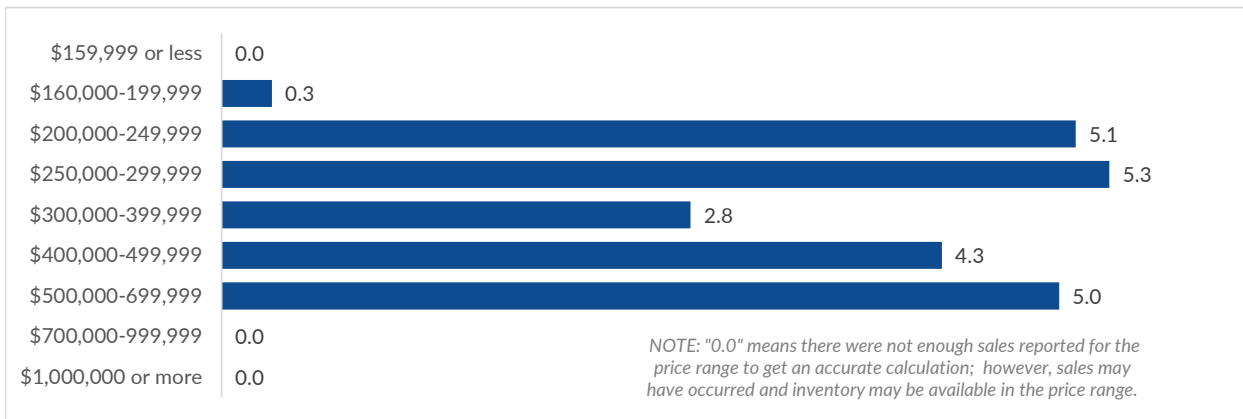
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Key Metrics	Sep 2017	Sep 2018	% Chg	YTD 2017	YTD 2018	% Chg
Closed Sales	88	63	-28.4%	659	789	19.7%
Median Sales Price	\$240,490	\$282,677	17.5%	\$234,500	\$257,750	9.9%
Days on Market	53	42	-20.8%	72	65	-9.7%
Pending Sales	236	247	4.7%	--	--	--
Inventory	361	313	-13.3%	--	--	--
Months Supply of Inventory	4.2	4.1	-2.4%	--	--	--

Months Supply of Inventory by Price Range



Explanation of Metrics and Notes on Data Sources and Methodology

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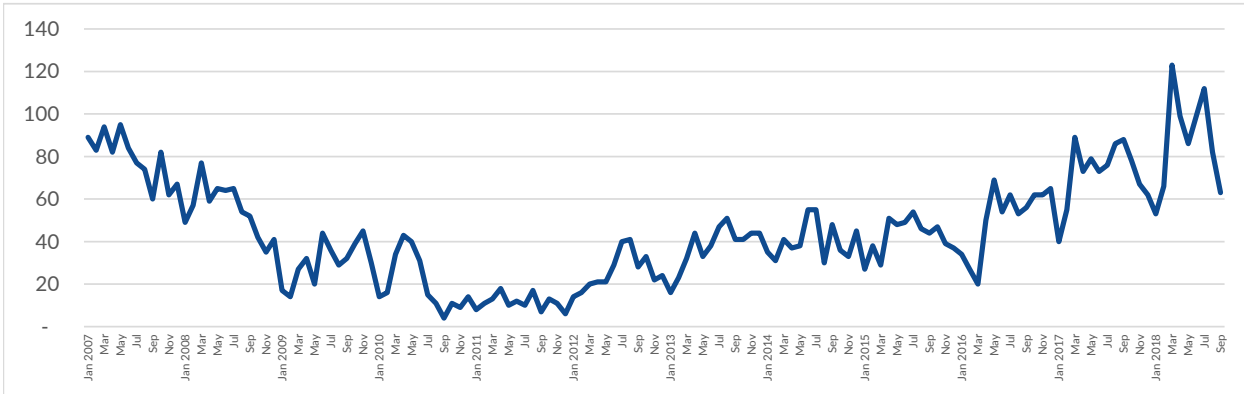
Canyon County – New Construction

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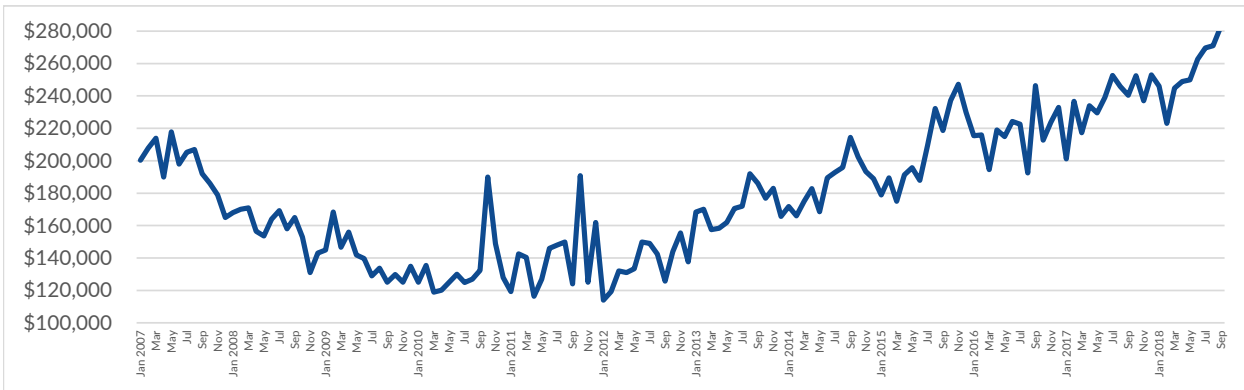
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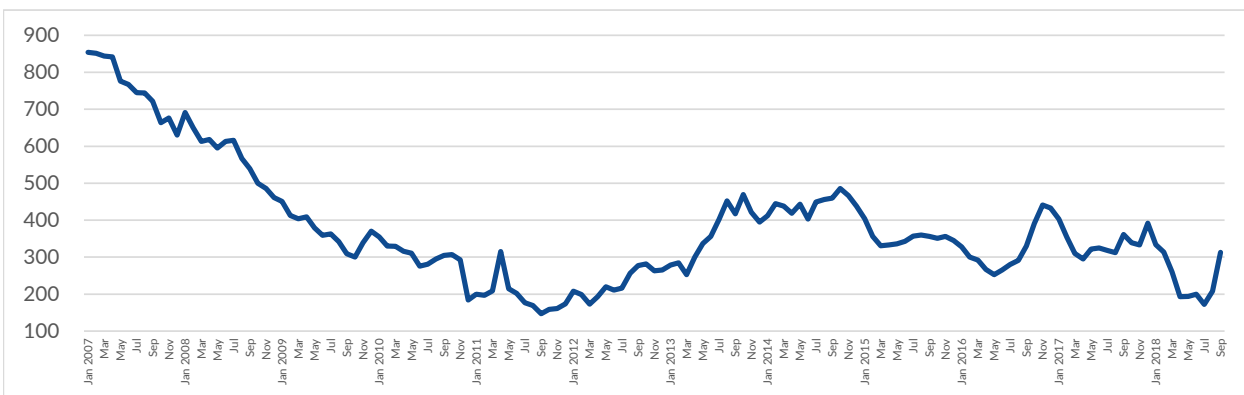
Closed Sales High: 213 in Nov 2005 (chart only goes to 2007) | Low: 4 in Sept 2010 | Current Month: 63



Median Sales Price High: \$282,677 in Sept 2018 | Low: \$113,995 in Jan 2012 | Current Month: \$282,677



Inventory of Homes for Sale High: 854 in Jan 2007 | Low: 147 in Sept 2011 | Current Month: 313





Canyon County – Single-Family Homes

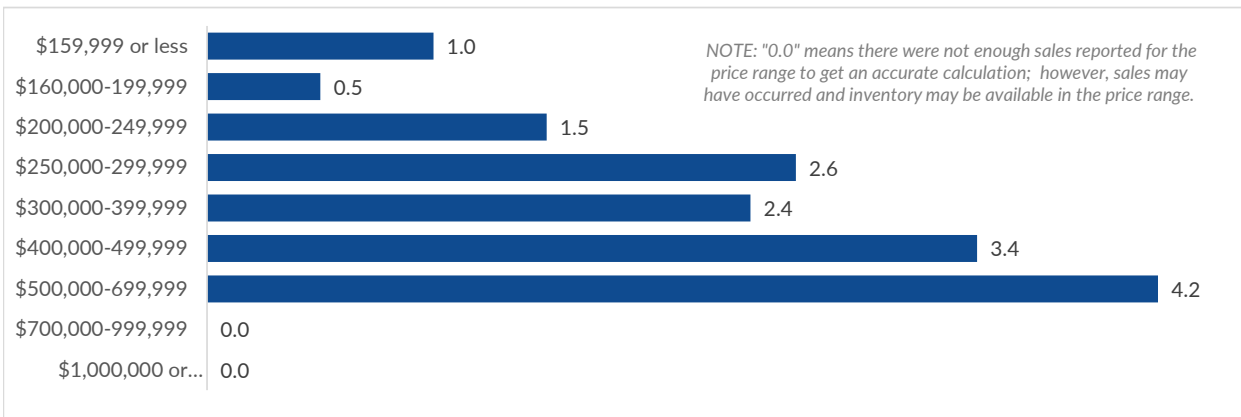
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Key Metrics	Sep 2017	Sep 2018	% Chg	YTD 2017	YTD 2018	% Chg
Closed Sales	454	364	-19.8%	3,462	3,742	8.1%
Median Sales Price	\$182,000	\$229,900	26.3%	\$179,900	\$215,000	19.5%
Days on Market	33	25	-24.2%	39	35	-10.3%
Pending Sales	692	683	-1.3%	--	--	--
Inventory	942	765	-18.8%	--	--	--
Months Supply of Inventory	1.9	1.7	-10.5%	--	--	--

Months Supply of Inventory by Price Range



Explanation of Metrics and Notes on Data Sources and Methodology

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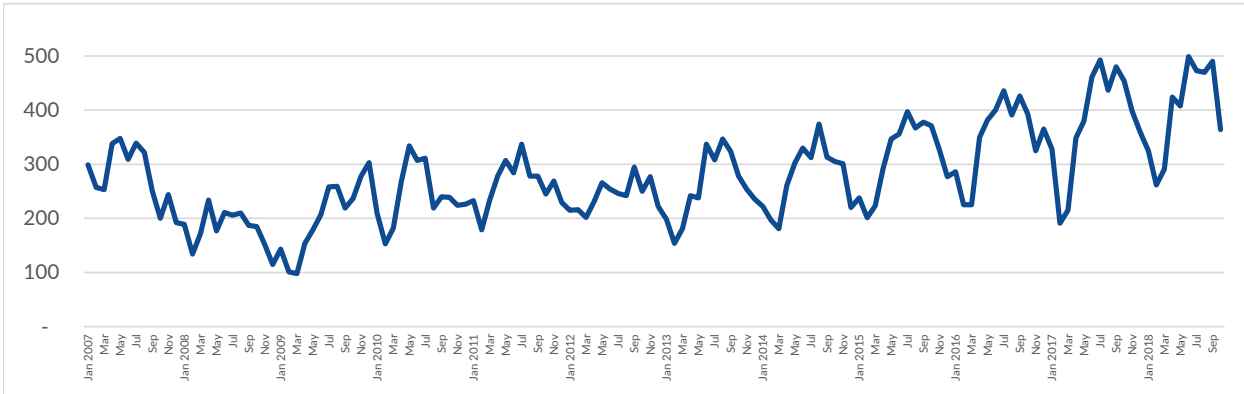
Canyon County – Single-Family Homes

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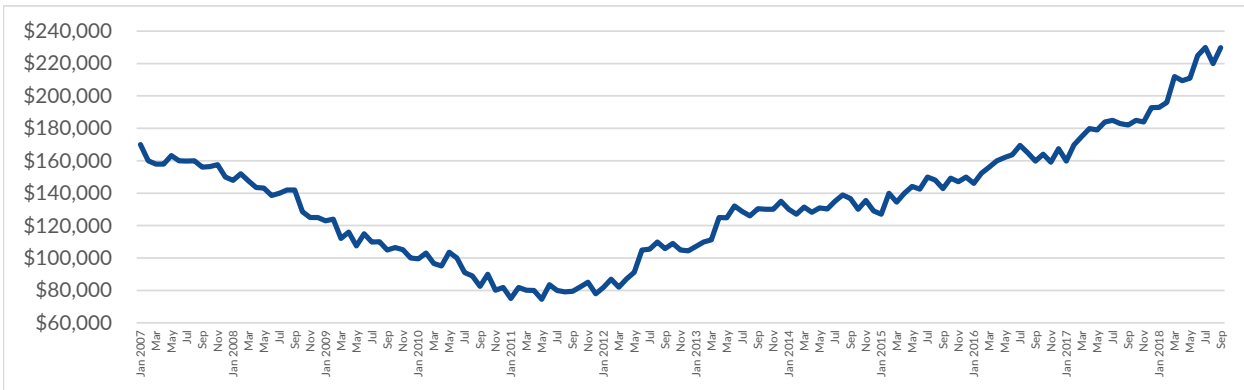
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Data from the Intermountain MLS as of October 11, 2018

Closed Sales High: 663 in Aug 2005 (chart only goes to 2007) | Low: 98 in Feb 2009 | Current Month: 364



Median Sales Price High: \$229,945 in Jul 2018 | Low: \$74,500 in May 2011 | Current Month: \$229,900



Inventory of Homes for Sale High: 2,765 in Jul 2008 | Low: 505 in Apr 2018 | Current Month: 765

