



Canyon County – Existing/Resale

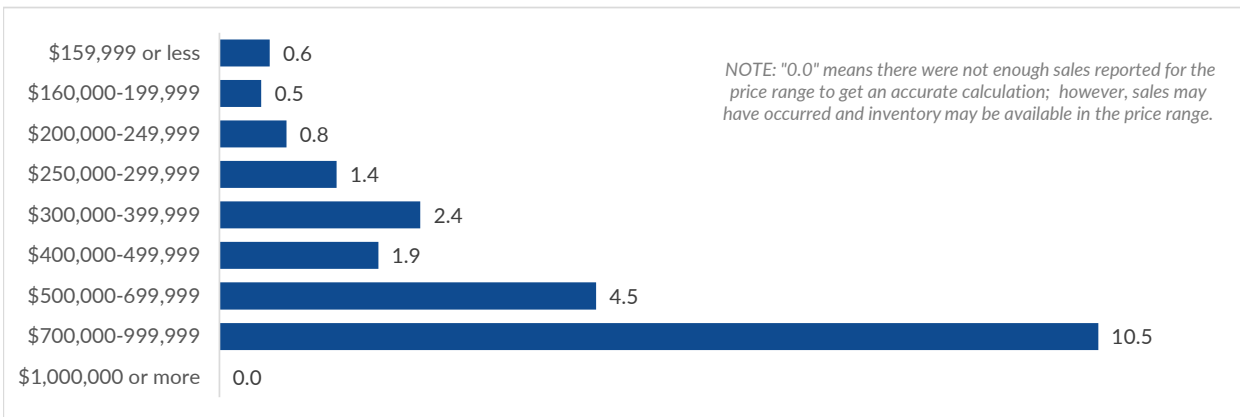
July 2018 Market Statistics

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Data from the Intermountain MLS as of August 11, 2018

Key Metrics	Jul 2017	Jul 2018	% Chg	YTD 2017	YTD 2018	% Chg
Closed Sales	361	358	-0.8%	2,043	2,227	9.0%
Median Sales Price	\$174,900	\$210,750	20.5%	\$169,500	\$199,900	17.9%
Days on Market	27	21	-22.2%	32	28	-12.5%
Pending Sales	537	481	-10.4%	--	--	--
Inventory	600	426	-29.0%	--	--	--
Months Supply of Inventory	1.5	1.1	-26.7%	--	--	--

Months Supply of Inventory by Price Range



Explanation of Metrics and Notes on Data Sources and Methodology

Closed Sales – A count of the actual sales that have closed; Median Sales Price – The price at which half the homes sold for more and half sold for less; Days on Market – Average, cumulative number of days between when a property is listed and when it goes pending; Pending Sales – A count of the homes that were under contract, and should close within 30-90 days; Inventory – A count of the homes for sale on the 11th day of a given month following the one reported; Months Supply of Inventory – Takes the number of homes for sale divided by the average number of closed sales by month for the preceding twelve months. A balanced market—not favoring buyers or sellers—is typically between 4-6 months of supply.

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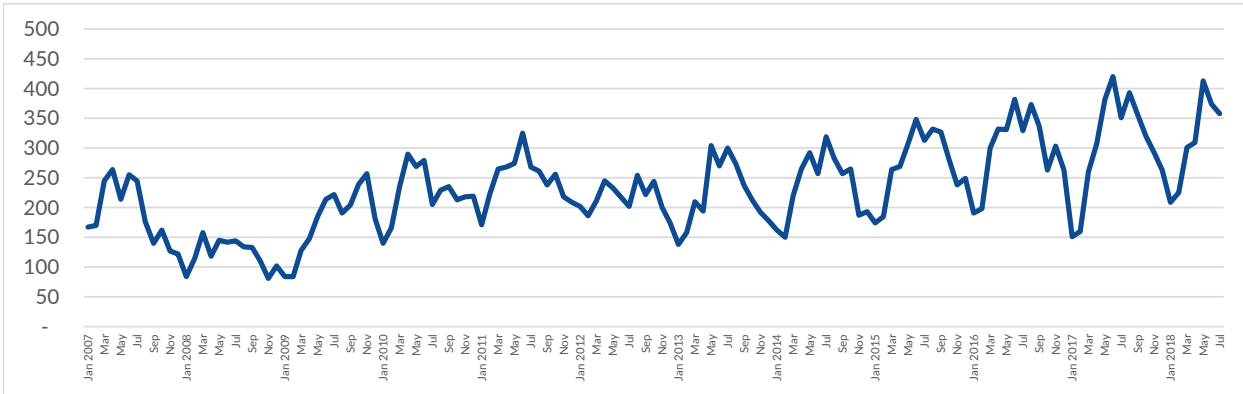
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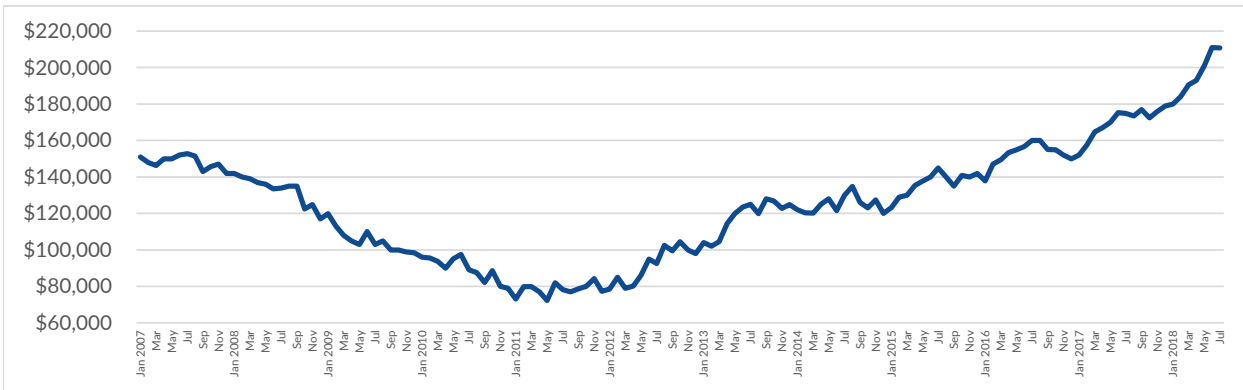
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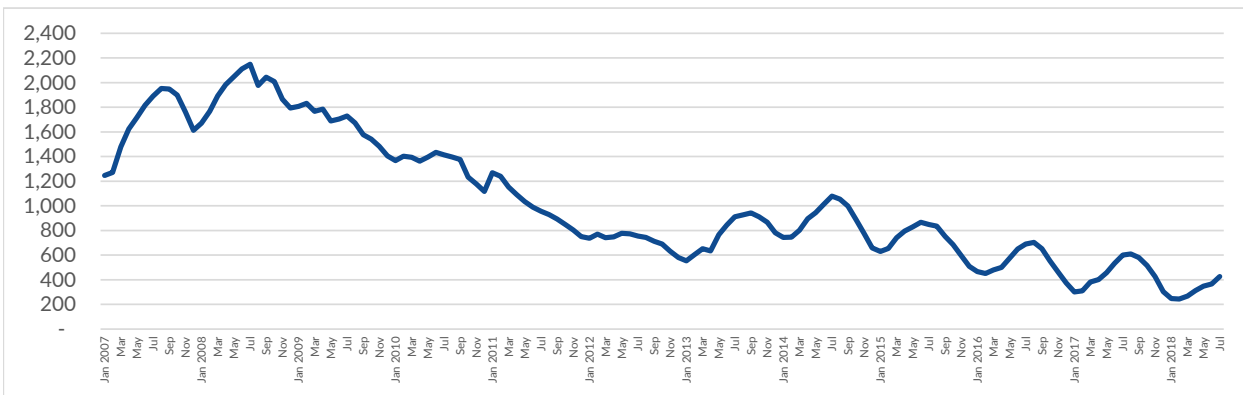
Closed Sales High: 473 in Aug 2005 (chart only goes to 2007) | Low: 81 in Nov 2008 | Current Month: 358



Median Sales Price High: \$211,000 in Jun 2018 | Low: \$72,250 in May 2011 | Current Month: \$210,7510



Inventory of Homes for Sale High: 2,149 in Jul 2008 | Low: 244 in Feb 2018 | Current Month: 426





Canyon County – New Construction

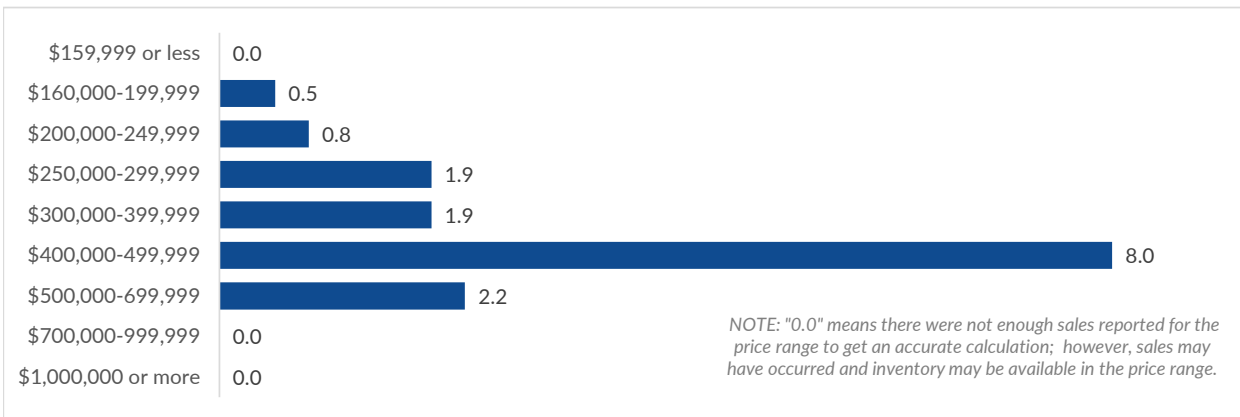
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Key Metrics	Jul 2017	Jul 2018	% Chg	YTD 2017	YTD 2018	% Chg
Closed Sales	76	112	47.4%	485	643	32.6%
Median Sales Price	\$252,638	\$269,570	6.7%	\$232,500	\$253,490	9.0%
Days on Market	61	56	-8.2%	79	69	-12.7%
Pending Sales	247	287	16.2%	--	--	--
Inventory	318	172	-45.9%	--	--	--
Months Supply of Inventory	4.3	1.6	-62.8%	--	--	--

Months Supply of Inventory by Price Range



Explanation of Metrics and Notes on Data Sources and Methodology

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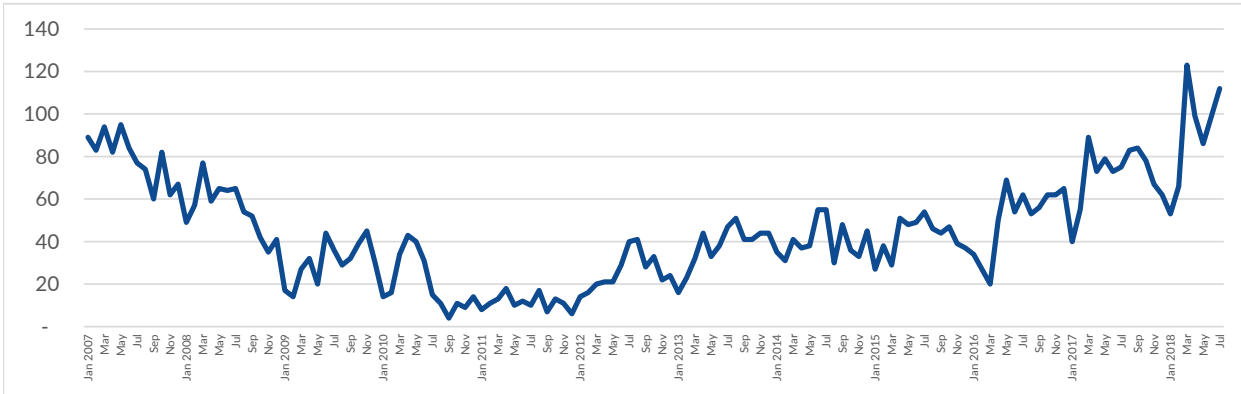
Canyon County – New Construction

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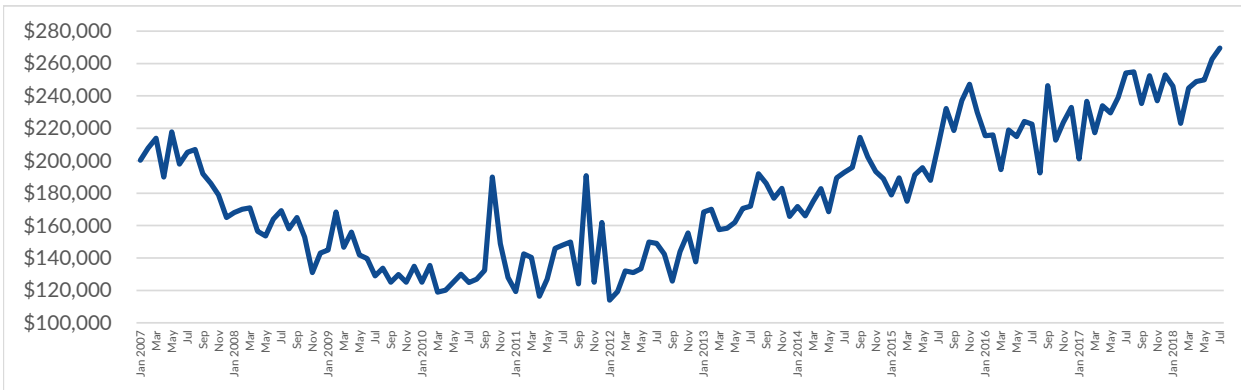
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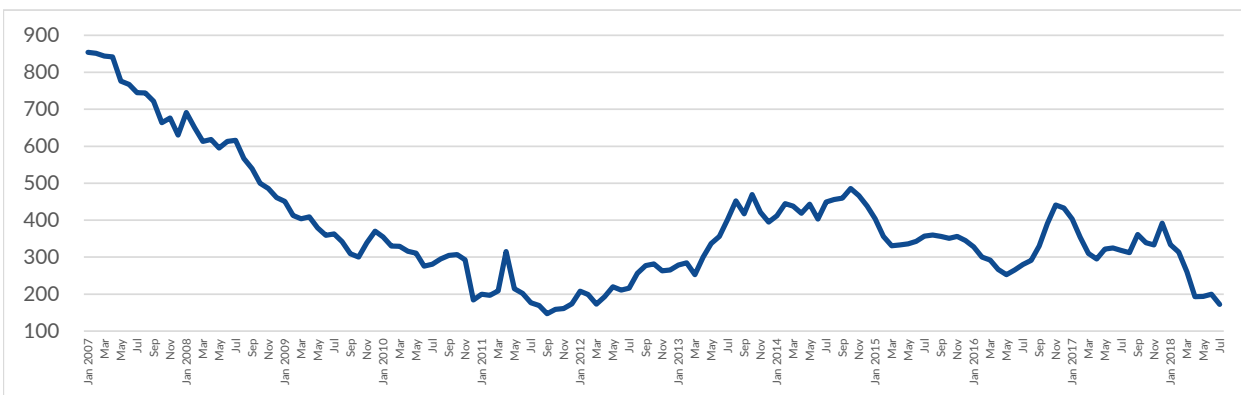
Closed Sales High: 213 in Nov 2005 (chart only goes to 2007) | Low: 4 in Sept 2010 | Current Month: 112



Median Sales Price High: \$269,570 in July 2018 | Low: \$113,995 in Jan 2012 | Current Month: \$269,570



Inventory of Homes for Sale High: 854 in Jan 2007 | Low: 147 in Sept 2011 | Current Month: 172





Canyon County – Single-Family Homes

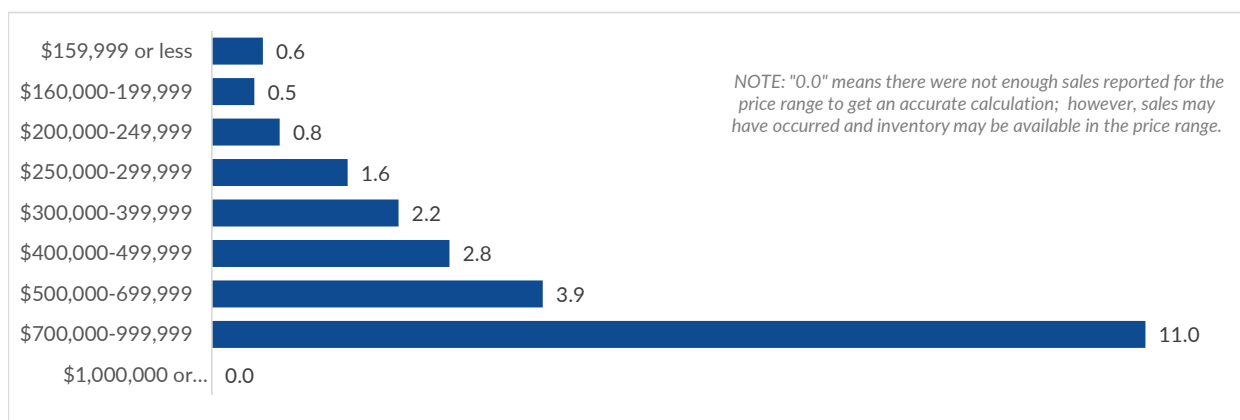
July 2018 Market Statistics

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Key Metrics	Jul 2017	Jul 2018	% Chg	YTD 2017	YTD 2018	% Chg
Closed Sales	437	470	7.6%	2,528	2,870	13.5%
Median Sales Price	\$185,000	\$229,945	24.3%	\$178,450	\$212,578	19.1%
Days on Market	33	29	-12.1%	41	37	-9.8%
Pending Sales	784	768	-2.0%	--	--	--
Inventory	918	598	-34.9%	--	--	--
Months Supply of Inventory	2.0	1.2	-40.0%	--	--	--

Months Supply of Inventory by Price Range



Explanation of Metrics and Notes on Data Sources and Methodology

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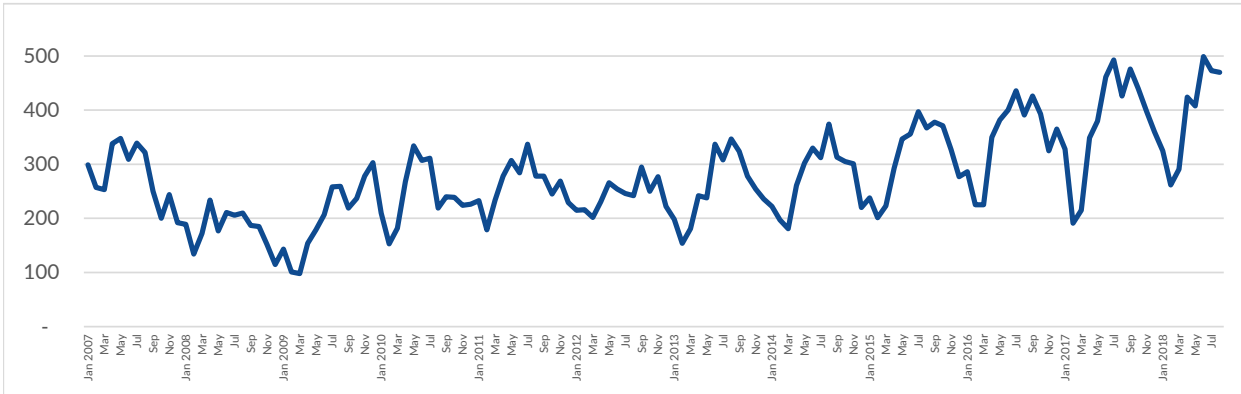
Canyon County – Single-Family Homes

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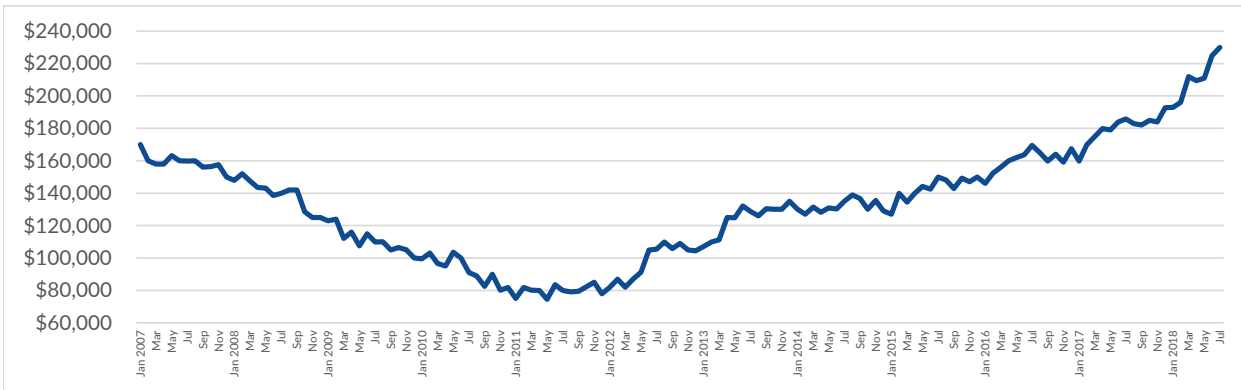
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Data from the Intermountain MLS as of August 11, 2018

Closed Sales High: 663 in Aug 2005 (chart only goes to 2007) | Low: 98 in Feb 2009 | Current Month: 470



Median Sales Price High: \$229,945 in Jul 2018 | Low: \$74,500 in May 2011 | Current Month: \$229,945



Inventory of Homes for Sale High: 2,765 in Jul 2008 | Low: 505 in Apr 2018 | Current Month: 598

