



Canyon County – Existing/Resale

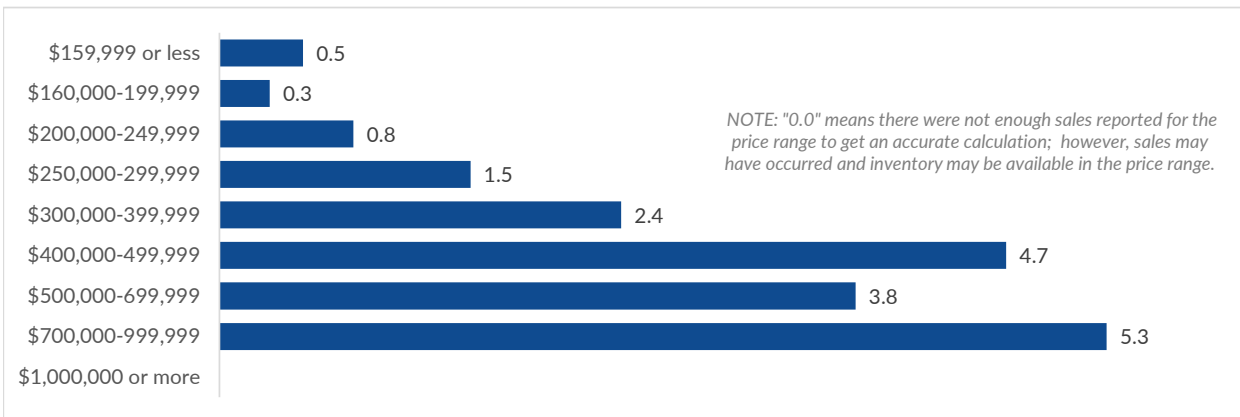
April 2018 Market Statistics

Report provided by Boise Regional REALTORS®

Data from the Intermountain MLS as of May 11, 2018

Key Metrics	Apr 2017	Apr 2018	% Chg	YTD 2017	YTD 2018	% Chg
Closed Sales	307	309	0.7%	880	1,060	20.5%
Median Sales Price	\$167,000	\$193,000	15.6%	\$162,250	\$186,950	15.2%
Days on Market	26	20	-23.1%	42	36	-14.3%
Pending Sales	556	528	-5.0%	--	--	--
Inventory	401	312	-22.2%	--	--	--
Months Supply of Inventory	1.4	1.0	-28.6%	--	--	--

Months Supply of Inventory by Price Range



Explanation of Metrics and Notes on Data Sources and Methodology

Closed Sales – A count of the actual sales that have closed; Median Sales Price – The price at which half the homes sold for more and half sold for less; Days on Market – Average, cumulative number of days between when a property is listed and when it goes pending; Pending Sales – A count of the homes that were under contract, and should close within 30-90 days; Inventory – A count of the homes for sale on the 11th day of a given month following the one reported; Months Supply of Inventory – Takes the number of homes for sale divided by the average number of closed sales by month for the preceding twelve months. A balanced market—not favoring buyers or sellers—is typically between 4-6 months of supply.

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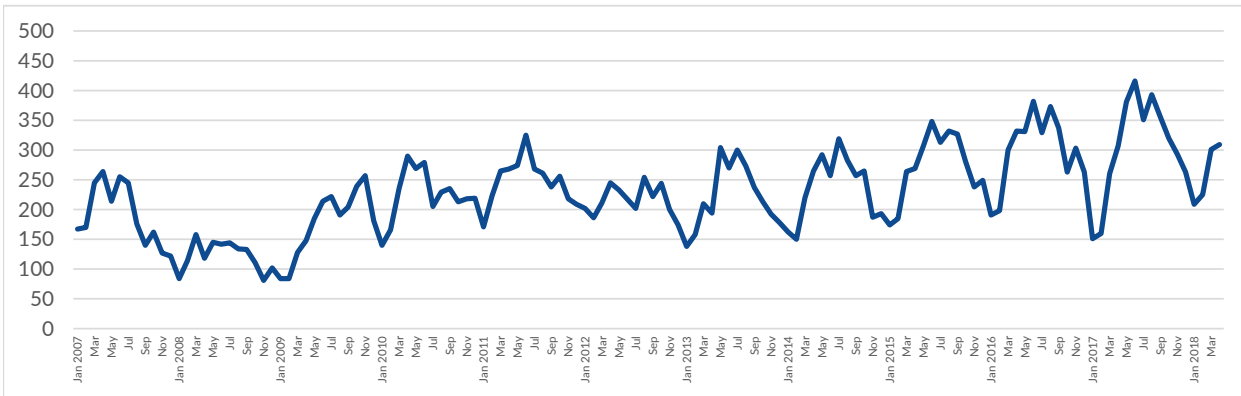
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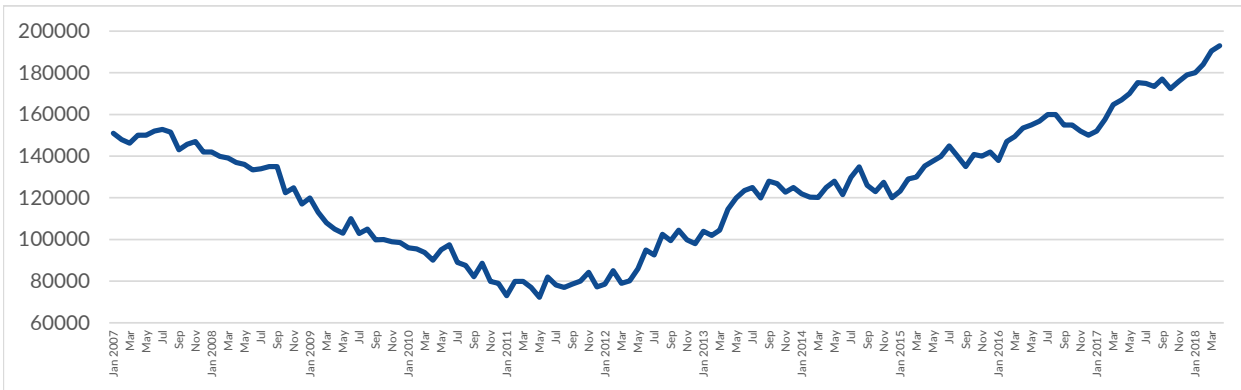
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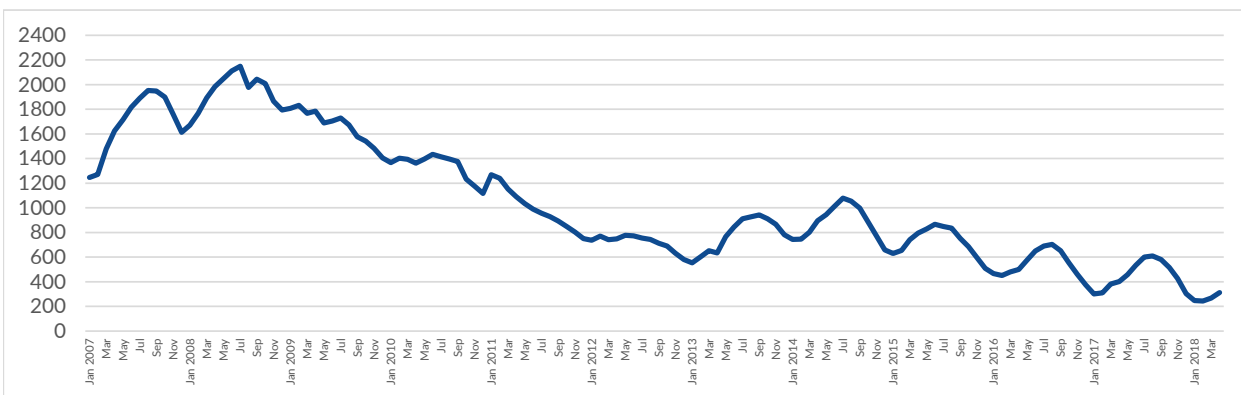
Closed Sales High: 416 in Jun 2018 | Low: 81 in Nov 2008 | Current Month: 309



Median Sales Price High: \$193,000 in Apr 2018 | Low: \$72,250 in May 2011 | Current Month: \$193,000



Inventory of Homes for Sale High: 2,149 in Jul 2008 | Low: 244 in Feb 2018 | Current Month: 312





Canyon County – New Construction

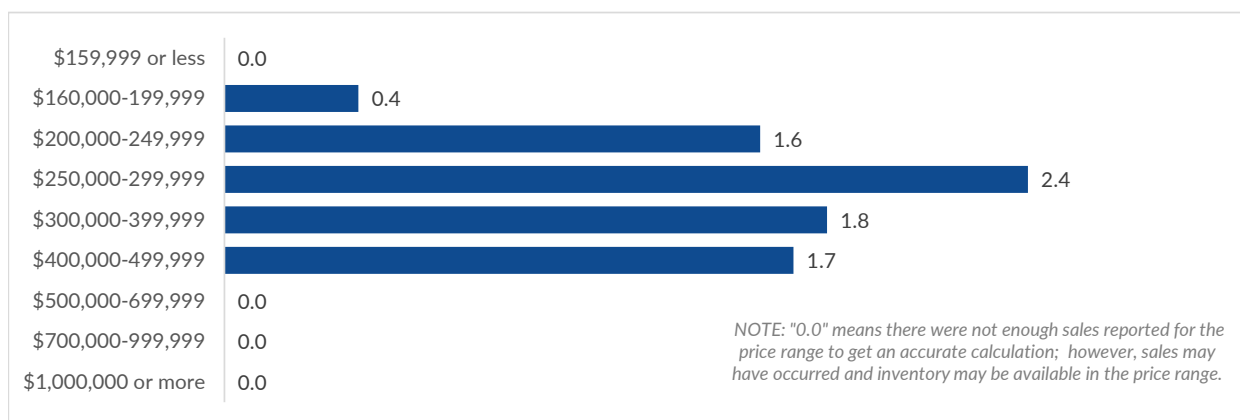
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Key Metrics	Apr 2017	Apr 2018	% Chg	YTD 2017	YTD 2018	% Chg
Closed Sales	73	99	35.6%	257	342	33.1%
Median Sales Price	\$233,990	\$248,900	6.4%	\$225,000	\$244,365	8.6%
Days on Market	100	86	-14.0%	82	80	-2.4%
Pending Sales	199	360	80.9%	--	--	--
Inventory	295	193	-34.6%	--	--	--
Months Supply of Inventory	3.7	1.7	-54.1%	--	--	--

Months Supply of Inventory by Price Range



Explanation of Metrics and Notes on Data Sources and Methodology

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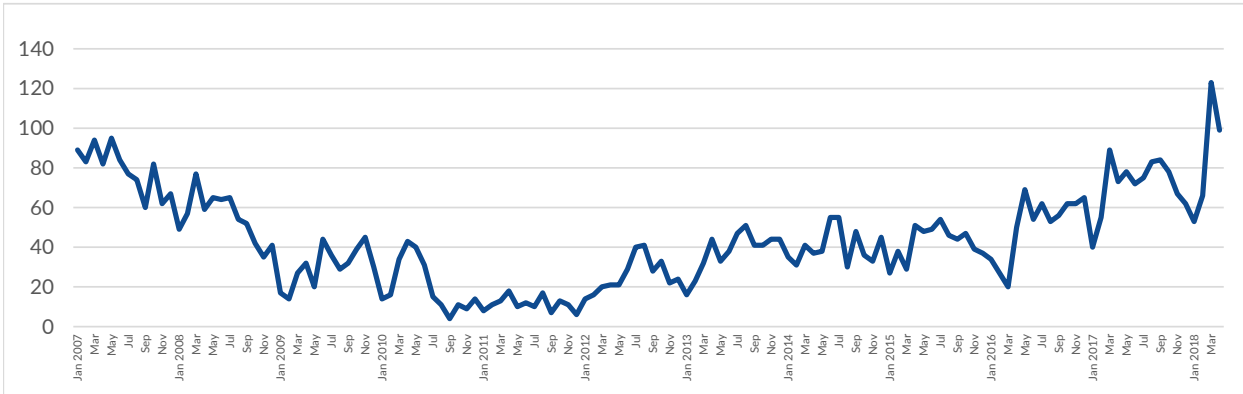
Canyon County – New Construction

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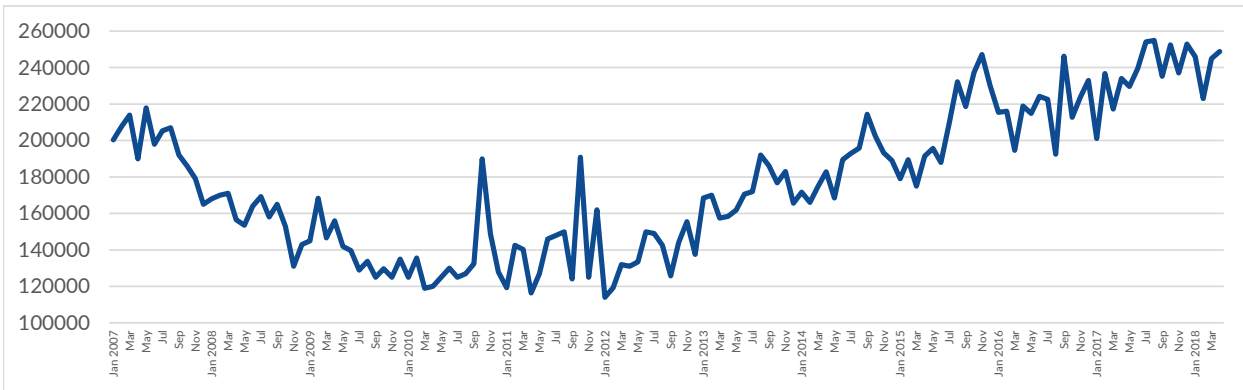
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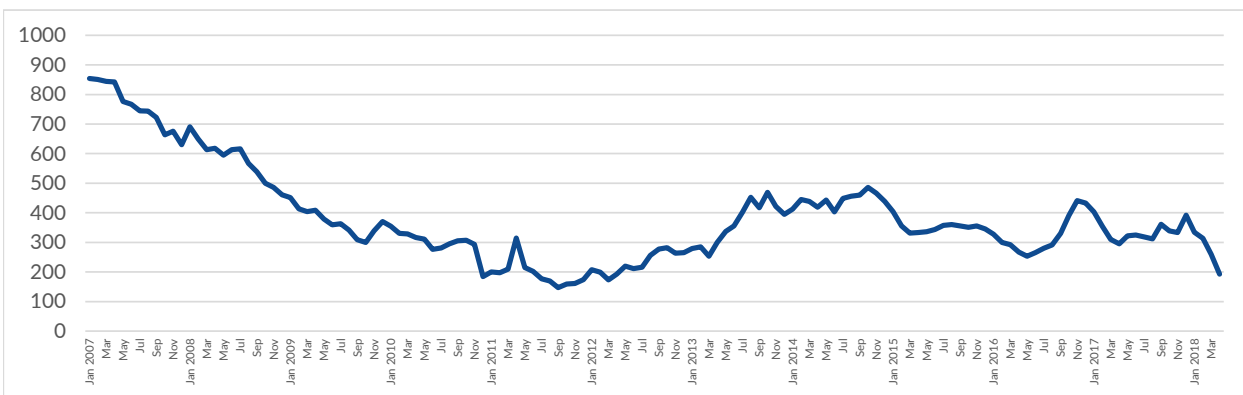
Closed Sales High: 123 in Mar 2018 | Low: 4 in Sept 2010 | Current Month: 99



Median Sales Price High: \$254,900 in Aug 2017 | Low: \$113,995 in Jan 2012 | Current Month: \$248,900



Inventory of Homes for Sale High: 854 in Jan 2007 | Low: 147 in Sept 2011 | Current Month: 193





Canyon County – Single-Family Homes

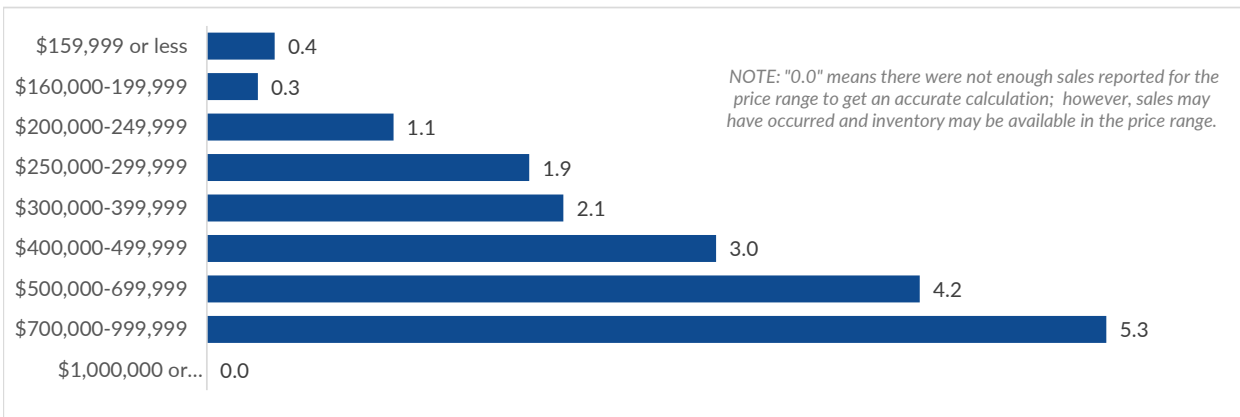
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Key Metrics	Apr 2017	Apr 2018	% Chg	YTD 2017	YTD 2018	% Chg
Closed Sales	380	408	7.4%	1,137	1,402	23.3%
Median Sales Price	\$179,900	\$209,450	16.4%	\$173,000	\$203,525	17.6%
Days on Market	40	36	-10.0%	51	47	-7.8%
Pending Sales	755	888	17.6%	--	--	--
Inventory	696	505	-27.4%	--	--	--
Months Supply of Inventory	1.9	1.2	-36.8%	--	--	--

Months Supply of Inventory by Price Range



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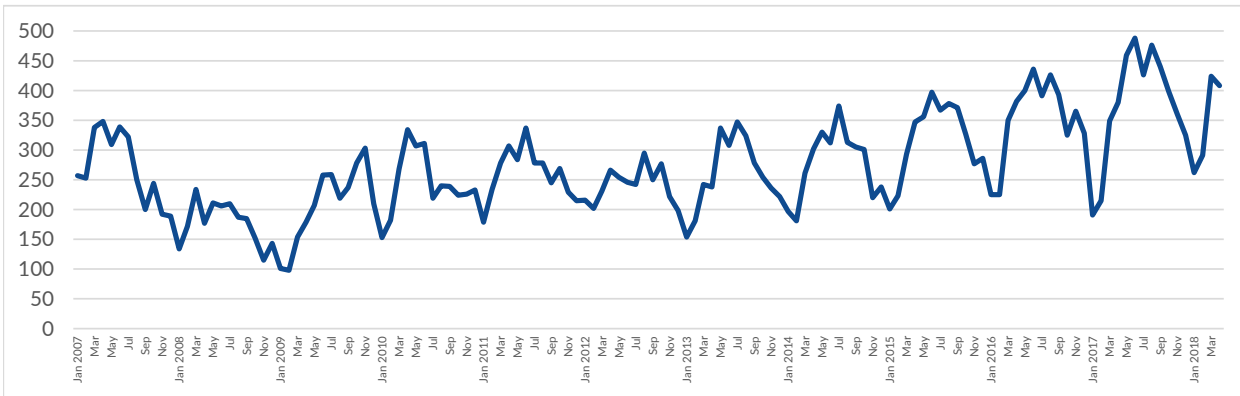
Canyon County – Single-Family Homes

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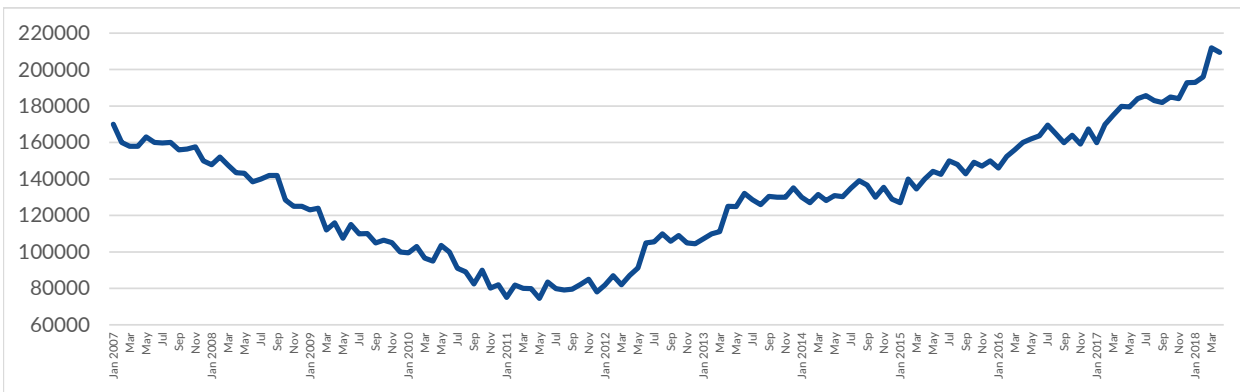
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Data from the Intermountain MLS as of May 11, 2018

Closed Sales High: 488 in May 2017 | Low: 98 in Feb 2009 | Current Month: 408



Median Sales Price High: \$211,945 in Mar 2018 | Low: \$74,500 in May 2011 | Current Month: \$209,450



Inventory of Homes for Sale High: 2,765 in Jul 2008 | Low: 505 in Apr 2018 | Current Month: 505

