



Canyon County – Existing/Resale

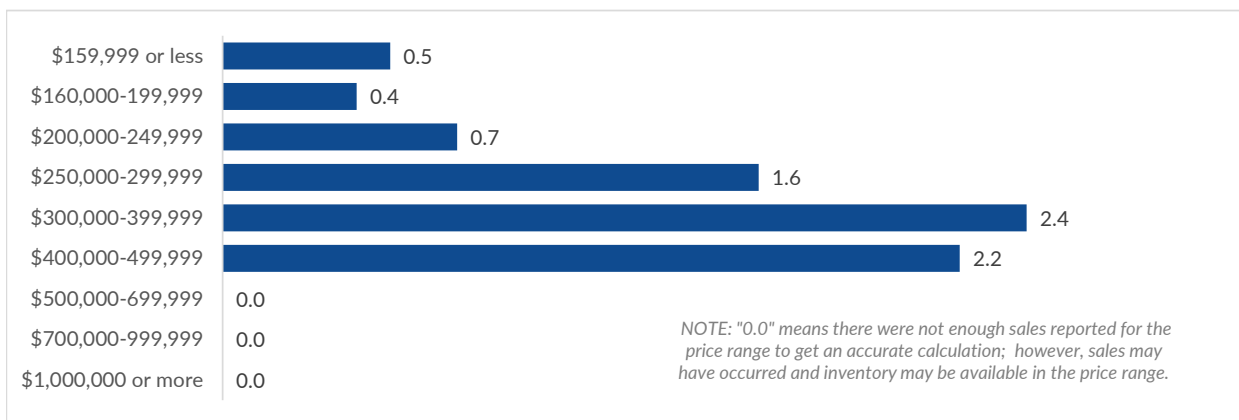
March 2018 Market Statistics

Report provided by Boise Regional REALTORS®

Data from the Intermountain MLS as of April 11, 2018

Key Metrics	Mar 2017	Mar 2018	% Chg	YTD 2017	YTD 2018	% Chg
Closed Sales	261	301	15.3%	573	743	29.7%
Median Sales Price	\$164,900	\$190,552	15.6%	\$159,900	\$185,000	15.7%
Days on Market	46	37	-19.6%	50	43	-14.0%
Pending Sales	477	512	7.3%	--	--	--
Inventory	383	269	-29.8%	--	--	--
Months Supply of Inventory	1.8	1.0	-44.4%	--	--	--

Months Supply of Inventory by Price Range



Explanation of Metrics and Notes on Data Sources and Methodology

Closed Sales – A count of the actual sales that have closed; Median Sales Price – The price at which half the homes sold for more and half sold for less; Days on Market – Average, cumulative number of days between when a property is listed and when it goes pending; Pending Sales – A count of the homes that were under contract, and should close within 30-90 days; Inventory – A count of the homes for sale on the 11th day of a given month following the one reported; Months Supply of Inventory – Takes the number of homes for sale divided by the average number of closed sales by month for the preceding twelve months. A balanced market—not favoring buyers or sellers—is typically between 4-6 months of supply.

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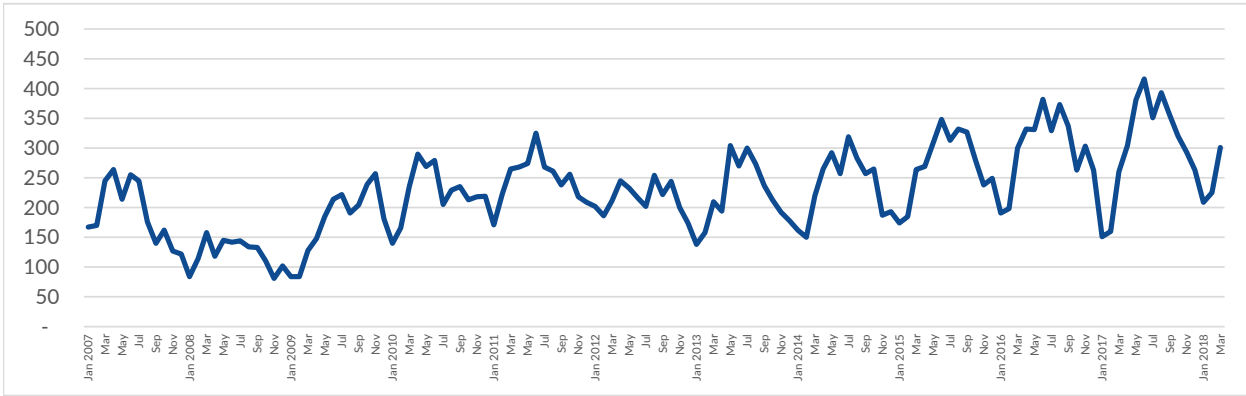
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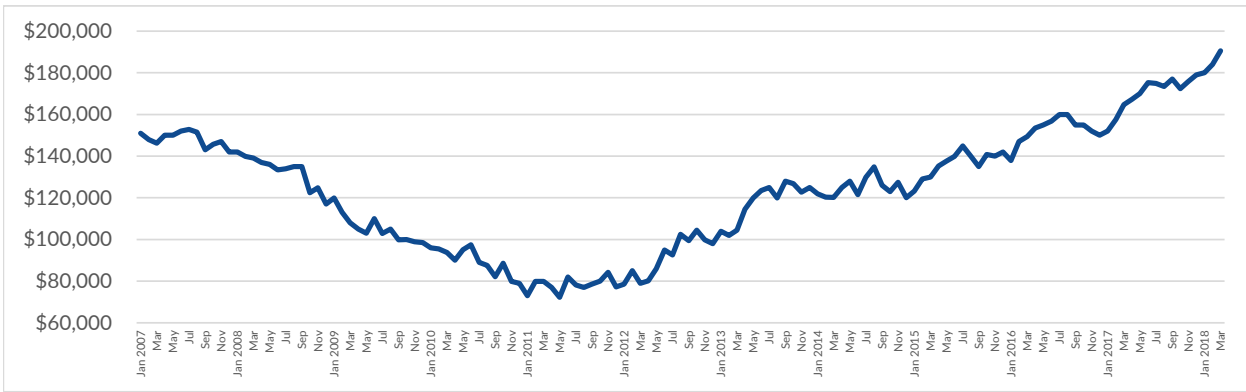
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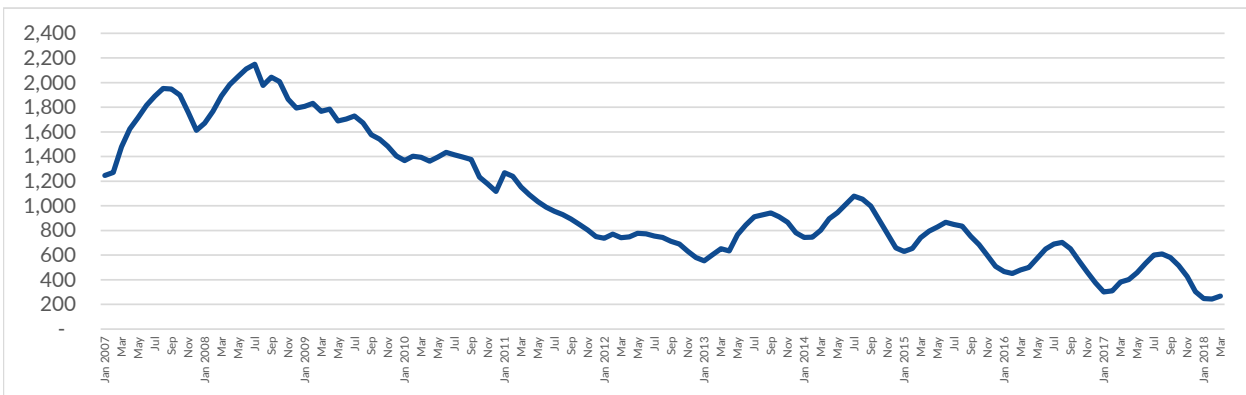
Closed Sales High: 416 in Jun 2018 | Low: 81 in Nov 2008 | Current Month: 301



Median Sales Price High: \$190,552 in Mar 2018 | Low: \$72,250 in May 2011 | Current Month: \$190,552



Inventory of Homes for Sale High: 2,149 in Jul 2008 | Low: 244 in Feb 2018 | Current Month: 269





Canyon County – New Construction

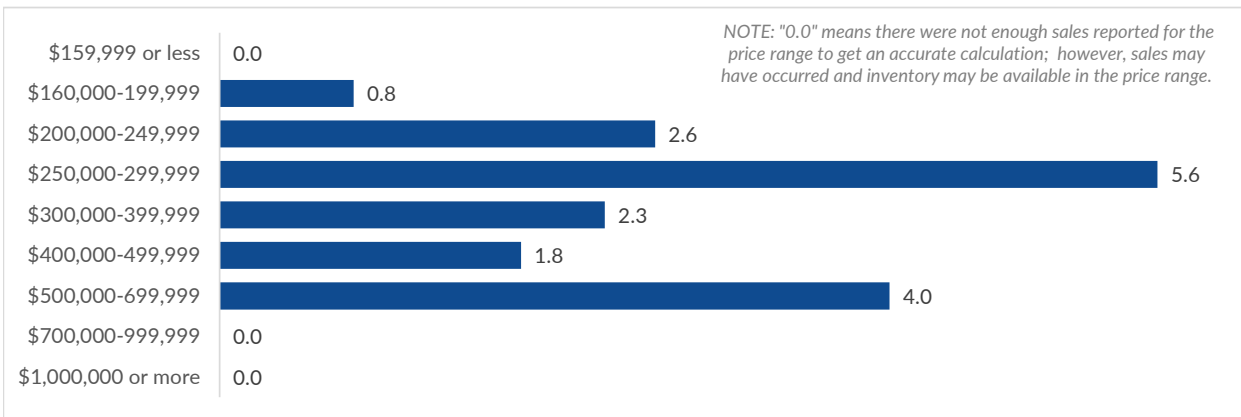
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Key Metrics	Mar 2017	Mar 2018	% Chg	YTD 2017	YTD 2018	% Chg
Closed Sales	89	123	38.2%	184	243	32.1%
Median Sales Price	\$217,318	\$244,900	12.7%	\$216,936	\$241,185	11.2%
Days on Market	78	78	0.0%	75	78	4.0%
Pending Sales	187	337	80.2%	--	--	--
Inventory	310	260	-16.1%	--	--	--
Months Supply of Inventory	4.4	2.8	-36.4%	--	--	--

Months Supply of Inventory by Price Range



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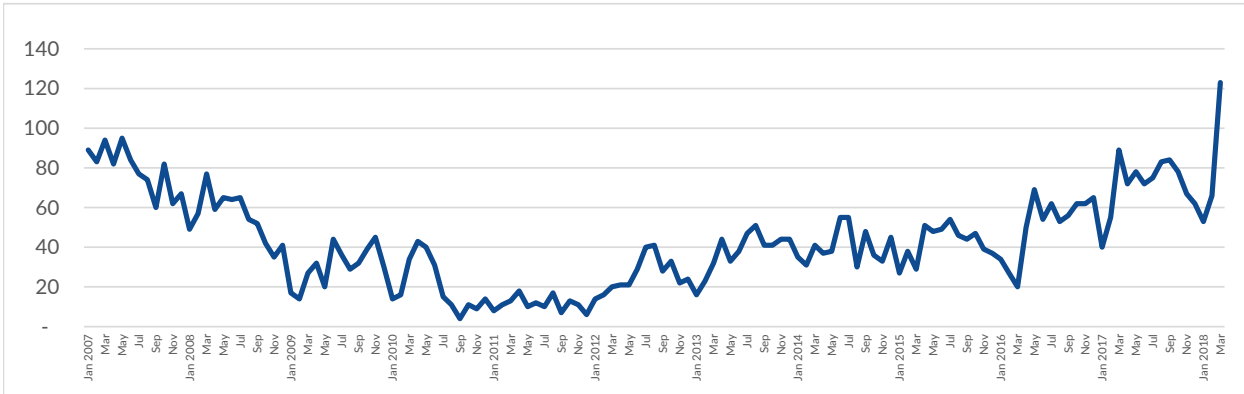
Canyon County – New Construction

March 2018 Market Statistics

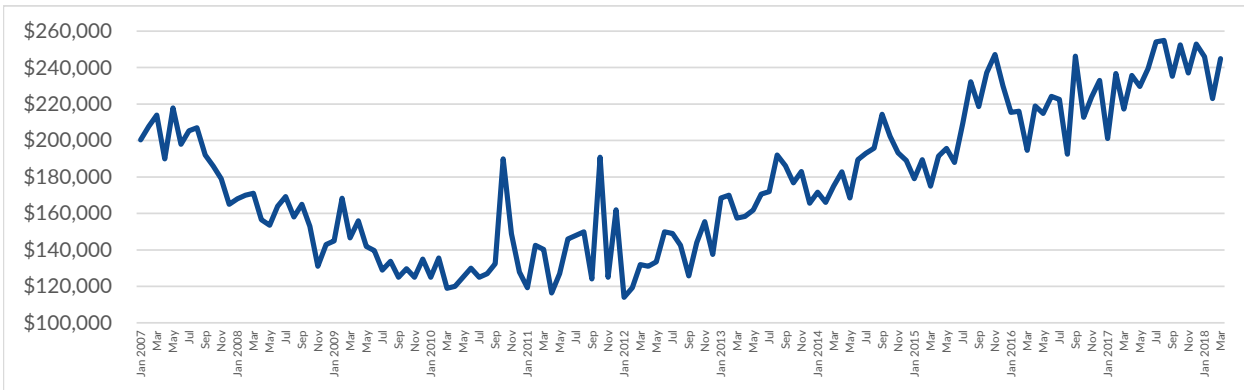
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Data from the Intermountain MLS as of April 11, 2018

Closed Sales High: 123 in Mar 2018 | Low: 4 in Sept 2010 | Current Month: 123



Median Sales Price High: \$254,900 in Aug 2017 | Low: \$113,995 in Jan 2012 | Current Month: \$244,900



Inventory of Homes for Sale High: 854 in Jan 2007 | Low: 147 in Sept 2011 | Current Month: 260





Canyon County – Single-Family Homes

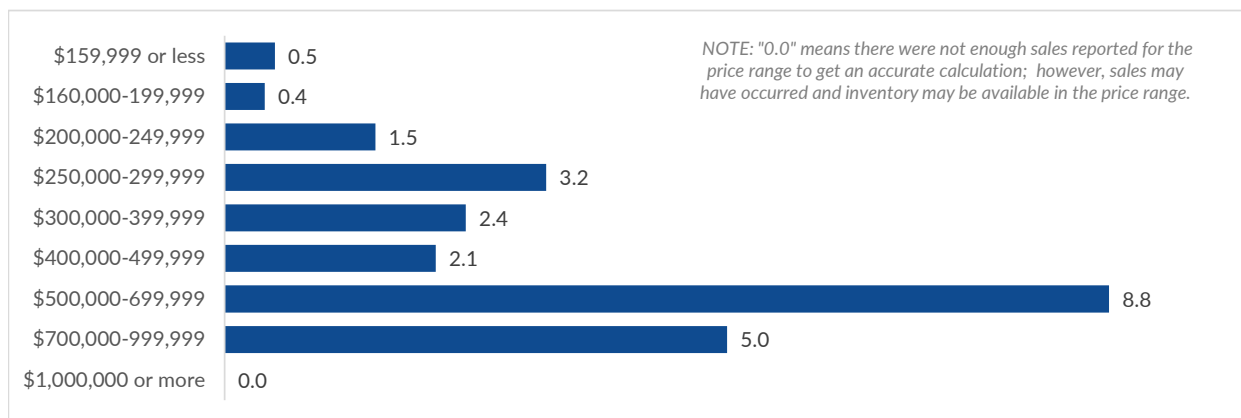
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Data from the Intermountain MLS as of April 11, 2018

Key Metrics	Mar 2017	Mar 2018	% Chg	YTD 2017	YTD 2018	% Chg
Closed Sales	350	424	21.1%	407	558	37.1%
Median Sales Price	\$175,000	\$211,945	21.1%	\$165,000	\$194,995	18.2%
Days on Market	48	48	0.0%	57	54	-5.3%
Pending Sales	849	849	0.0%	--	--	--
Inventory	529	529	0.0%	--	--	--
Months Supply of Inventory	2.4	1.5	-37.5%	--	--	--

Months Supply of Inventory by Price Range



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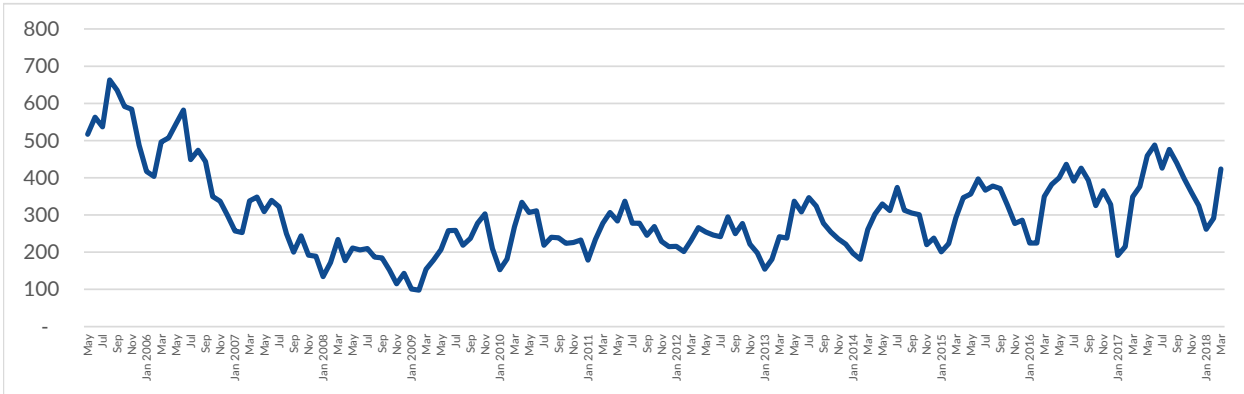
Canyon County – Single-Family Homes

March 2018 Market Statistics

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Data from the Intermountain MLS as of April 11, 2018

Closed Sales High: 663 in Aug 2005 | Low: 98 in Feb 2009 | Current Month: 424



Median Sales Price High: \$211,945 in Mar 2018 | Low: \$74,500 in May 2011 | Current Month: \$211,945



Inventory of Homes for Sale High: 2,765 in Jul 2008 | Low: 529 in Mar 2018 | Current Month: 529

