



Canyon County – Single-Family Homes

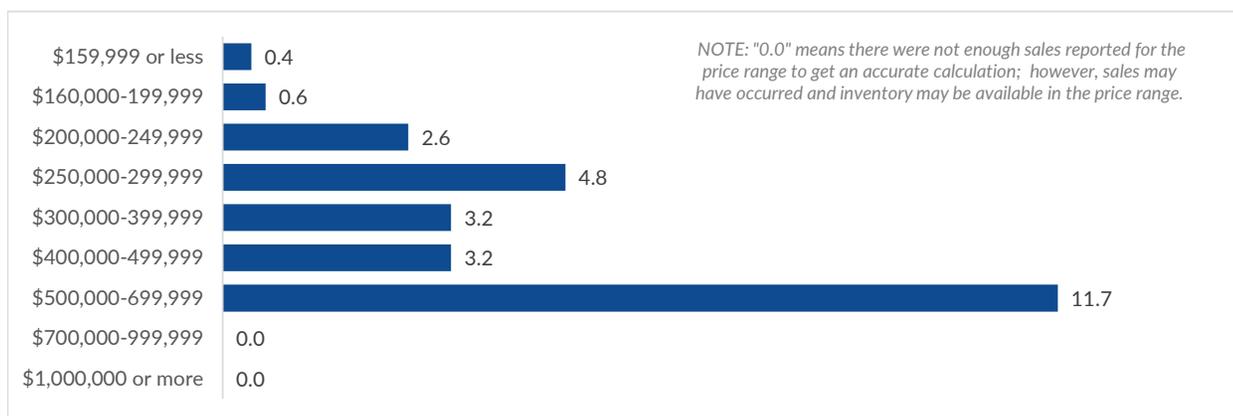
February 2018 Market Statistics

Report provided by Boise Regional REALTORS®

Data from the Intermountain MLS as of March 11, 2018

Key Metrics	Feb 2017	Feb 2018	% Chg	YTD 2017	YTD 2018	% Chg
Closed Sales	215	291	35.3%	407	558	37.1%
Median Sales Price	\$169,900	\$195,990	15.4%	\$165,000	\$194,995	18.2%
Days on Market	60	55	-8.3%	57	54	-5.3%
Pending Sales	565	769	36.1%	--	--	--
Inventory	665	558	-16.1%	--	--	--
Months Supply of Inventory	2.8	1.9	-32.1%	--	--	--

Months Supply of Inventory by Price Range



Explanation of Metrics and Notes on Data Sources and Methodology

Closed Sales – A count of the actual sales that have closed; Median Sales Price – The price at which half the homes sold for more, and half sold for less; Days on Market – Average, cumulative number of days between when a property is listed and when it goes pending; Pending Sales – A count of the homes that were under contract, and should close within 30-90 days; Inventory – A count of the homes for sale on the 11th day of a given month following the one reported; Months Supply of Inventory – Takes the number of homes for sale divided by the average number of closed sales by month for the preceding twelve months. A balanced market—not favoring buyers or sellers—is typically between 4-6 months of supply.

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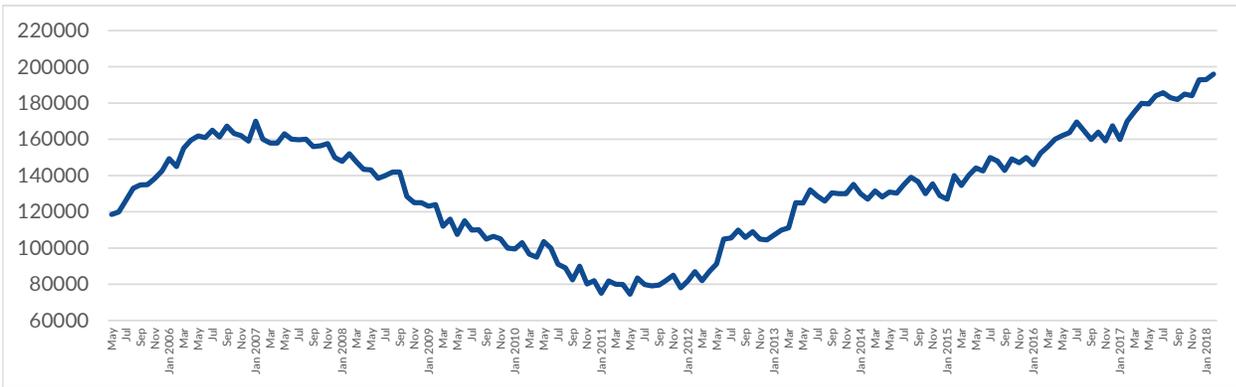
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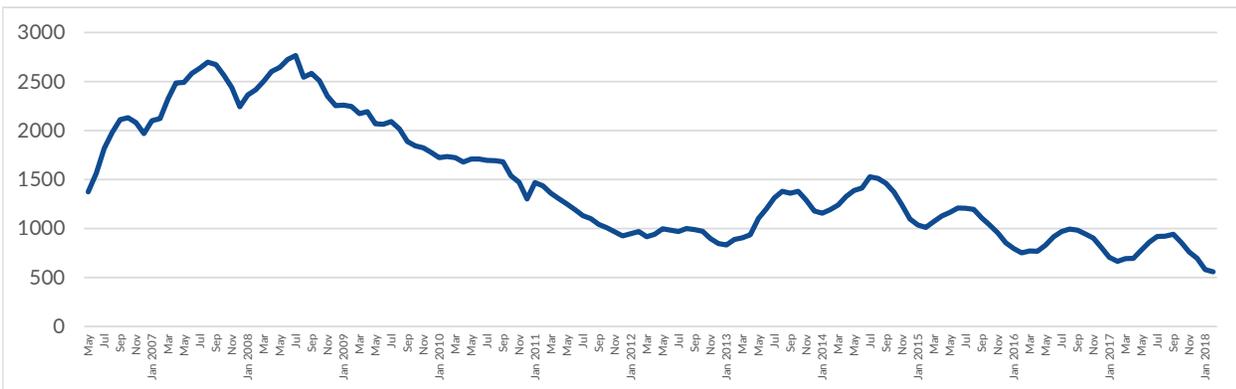
Closed Sales High: 663 in Aug 2005 | Low: 98 in Feb 2009 | Current Month: 291



Median Sales Price High: \$195,990 in Feb 2018 | Low: \$74,500 in May 2011 | Current Month: \$195,990



Inventory of Homes for Sale High: 2,765 in Jul 2008 | Low: 558 in Feb 2018 | Current Month: 558





Canyon County – Existing/Resale

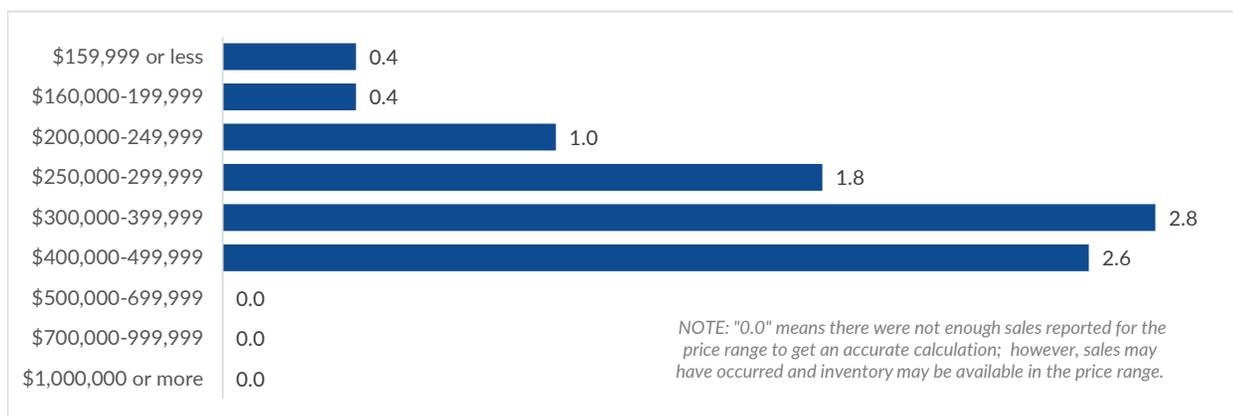
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Key Metrics	Feb 2017	Feb 2018	% Chg	YTD 2017	YTD 2018	% Chg
Closed Sales	160	225	40.6%	312	438	40.4%
Median Sales Price	\$157,550	\$184,000	16.8%	\$155,000	\$180,227	16.3%
Days on Market	51	47	-7.8%	53	47	-11.3%
Pending Sales	394	432	9.6%	--	--	--
Inventory	311	244	-21.5%	--	--	--
Months Supply of Inventory	1.7	1.0	-41.2%	--	--	--

Months Supply of Inventory by Price Range



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Canyon County – New Construction

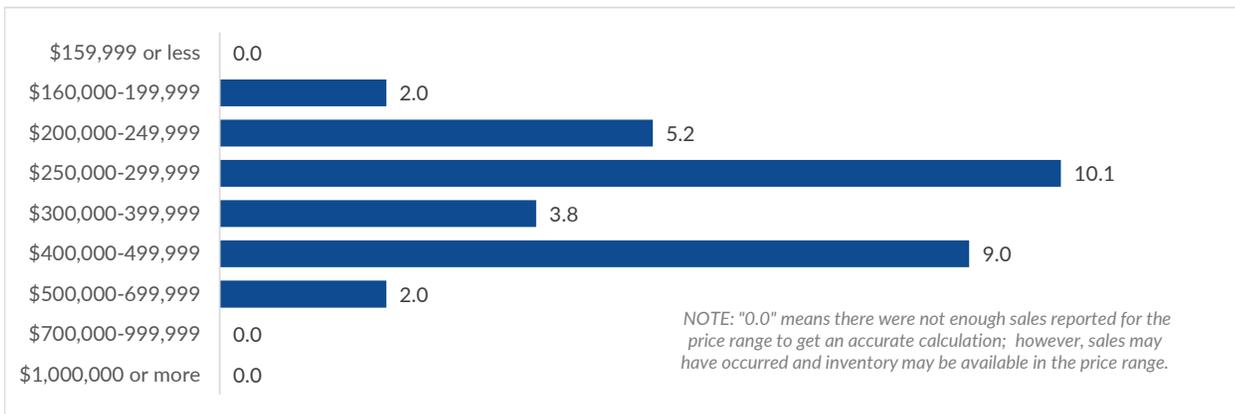
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Key Metrics	Feb 2017	Feb 2018	% Chg	YTD 2017	YTD 2018	% Chg
Closed Sales	55	66	20.0%	95	120	26.3%
Median Sales Price	\$236,724	\$223,075	-5.8%	\$216,097	\$234,704	8.6%
Days on Market	85	84	-1.2%	68	79	16.2%
Pending Sales	171	337	97.1%	--	--	--
Inventory	354	314	-11.3%	--	--	--
Months Supply of Inventory	6.4	5.2	-18.8%	--	--	--

Months Supply of Inventory by Price Range



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